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RS 27/4/51

Max S. Wortman, Jr.

Papers, 1961-2003, undated

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Department at least two working days in advance.*

Descriptive summary

creator: Wortman, Max S., Jr.
title: Papers
dates: 1961-2003, undated
extent: 53.72 linear feet (41 records center cartons, 1 document box)
collection number: RS 27/4/51
repository: University Archives, Special Collections Department, Iowa State University.

Administrative information

access: Open for research.

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publication rights: Consult Head, Special Collections Department
preferred citation: Max S. Wortman, Jr., Papers, RS 27/4/51, Special Collections Department, Iowa State University Library.

Biographical note

Max S. Wortman, Jr. received his Bachelor of Science degree (1956) in Civil Engineering from Iowa State University and his Doctor of Philosophy degree (1962) in Business Administration in the fields of Industrial Relations, Management, Labor Economics, and Statistics from the University of Minnesota. His dissertation was titled, "Some Influences of Membership in Employer Bargaining Associations Upon Manpower Management Functions in Industrial Organizations in a Local Labor Market." He attended a Case Method Program for Visiting Professors at Harvard Business School in the summer of 1965. He taught at Virginia Polytechnic Institute, the University of Massachusetts, the U. S. Navy Postgraduate School, and the University of Iowa (1962-1981). Wortman was the William B. Stokely chair in management (1981-1988) at the University of Tennessee. He was employed by the Iowa State University College of Business Administration (1988) and became a Distinguished Professor of Management at Iowa State University. He suddenly passed away in 2005.

Collection description

This collection contains meeting files, committee minutes, biographical information, manuscripts for publication, ISU course related records, consulting records, professional speeches and presentations, research files, and ISU Committee records.

The collection is organized into 10 series: **Series 1 – Academy of Management:** This series documents Wortman's involvement with the Academy of Management, and includes national and regional meeting information as well as division materials. **Series 2 – Agribusiness Management:** contains records relating to agribusiness management. Meeting minutes, committee records, conferences, seminars and symposiums document the work of the following organizations: the Institute of Certified Professional Managers; the International Agribusiness Management Association; and the Center for Agribusiness Management. **Series 3 – Biographical Information:** includes biographical information concerning Max S. Wortman, and also contains the filing system for his files. **Series 4 – Book Manuscripts:** contains Wortman's manuscripts for his published works, such as *Personnel Management*; *Collective Bargaining*; *Management Cases*; *Administrative Policy*; *Emerging Concepts in Management*; *Women in Management*; *Strategic Management* as well as ideas for potential books. **Series 5 – Course Work Related Materials:** contains syllabi and course readings for the following ISU courses: Management/Business Administration and Agribusiness Management. **Series 6 – Management Development and Consulting:** contains a number of workshops and consulting projects. Of special interest is the Managerial Women in a Changing Society Program. **Series 7 – Professional Talks and Presentations:** documents Wortman's speeches and presentations throughout his career. The topics include: Japanese management styles, strategic management, professional academic development, women's issues, and

conflict management. **Series 8 – Publications—Article Files, Published and Potential:** contains files on articles, either published or potentially publishable. The subjects include family-owned businesses, arbitration, collective bargaining, leadership behavior, managing human resources, anti-discrimination policies, gender issues in management, and communication. This series also contains Wortman's articles relating to personnel research. **Series 9 – University (ISU) Related Committees:** contains committee-related materials, including documentation on Vision 20/20, College of Business committees, Dept. of Management committees, as well as community groups such as the Ames Human Relations Commission and the Ames Commission on the Arts. **Series 10 – Research Projects:** contains research materials including information regarding energy, management training and economic education projects, in addition to information on the Kauffman foundation and international programs.

Organization

The collection contains 10 series:

- [Series 1, Academy of Management, 1987-1994](#)
- [Series 2, Agribusiness Management, 1974-1995](#)
- [Series 3, Biographical Information, undated](#)
- [Series 4, Book Manuscripts, 1965-1993](#)
- [Series 5, Course Work Related Materials, 1998](#)
- [Series 6, Management Development and Counseling, 1965-1994](#)
- [Series 7, Professional Talks and Presentations, 1976-1990](#)
- [Series 8, Publications—Article Files, Published and Potential, 1961-1996](#)
- [Series 9, University \(ISU\) Related Committees, 1970-1997, undated](#)
- [Series 10, Research Projects, 1990-1996, undated](#)

Series 1-9 are arranged as organized by Wortman.

Description of series

Series 1 Academy of Management 1987-2003

extent: 2.6 linear feet (2 records center cartons)

description: This series documents Wortman's involvement with the Academy of Management, and includes national and regional meeting information as well as division materials.

Container list

Box	Folder	Title	Dates
1	1	Meeting information	1994
1	2	Entrepreneurial Division, Annual Meeting	1994
1	3	Entrepreneurial Division, Doctoral Consortium	1994
1	4	Academy of Management	1994
1	5	Academy of Management Fellows	1991
1	6	Entrepreneurial Division, Program Chair	1994
1	7	Entrepreneurial Division	1994
1	8	Pre-convention (Atlanta, Georgia), Annual Meeting	1993
1	9	Pre-convention (Atlanta, Georgia), Annual Meeting	1993
1	10	Pre-convention (Atlanta, Georgia), Annual Meeting	1993
1	11	Ethnic Minority Mentoring Program	1993
1	12	Fellow Selection Process Review Committee	1992-1993
1	13	Fellows	1993
1	14	Entrepreneurial Division International Domain Statements	1993
1	15	Entrepreneurial Division Program	1993
1	16	Fellows Nominating Review Committee	1992-1993
1	17	"Entrepreneurship and Intrapreneurship. . .", Decision Sciences Institute (DSI) Meeting	1992
1	18	Entrepreneurial Division	1992-1993
1	19	Entrepreneurial Division Executive Committee	1992-1993
1	20	Entrepreneurial Division	1991-1992
1	21	Entrepreneurial Division Volunteers	1992
1	22	Management History Division, 1989 Annual Meeting	1988-1989

Box	Folder	Title	Dates
1	23	Fellows	1988
1	24		1987-1988
1	25	Entrepreneurial Division Program Meeting	1991
1	26	Annual Meeting	1991
1	27	Distinguished Service Award	1989
1	28	Women in Management	1987-1988
1	29	Midwest Board of Directors	1993-1994
1	30	Midwest Meeting (Indianapolis, Indiana)	1993
1	31	Midwest Annual Meeting	1992
1	32	Midwest,	1990
1	33	Entrepreneurial Division, Annual Meeting, Dallas	1994
1	34	Outstanding Educator Award	1988
1	35	Midwest Academy of Management	1990
25	1	Academy of mngmt. Entre. Div. Doctoral Consortium. Completed registration and information forms.	1995
25	2	Academy of mngmt. Entre. Div. Doctoral Consortium. Programs and forms.	1995
25	3	Midwest Academy. Annual meeting. Chicago.	2000
25	4	Midwest Academy meeting. Kansas City, MO.	1998
25	5	Midwest Academy	1997-1998
25	6	Midwest Academy meeting. South Bend, IN.	1996
25	7	Midwest Academy 38 th annual meeting. St. Louis, MO.	1995
25	8	Academy of Management. Fellows.	
25	9	Academy of Management. Fellows.	
25	10	Academy of Management. Boston, MA.	1997
25	11	Academy of Management.	1997
25	12	Academy of Management.	1996
25	13	Academy of Management meeting. Cincinnati, OH. Registration and hotel information.	1996
25	14	Academy of Management meeting. Cincinnati, OH. Correspondence and newsletters.	1996
25	15	Academy of Management meeting. Vancouver, B.C.	1995

Box	Folder	Title	Dates
25	16	Academy of Management. Mid-year meeting of the Entrepreneurship Division. Boulder, CO.	1999
25	17	Academy of Management Entrepreneurship Division. Past chair.	1996-1997
25	18	Academy Entre. Div. Doctoral consortium. Address lists.	1996
25	19	Academy Entre. Div. Doctoral consortium. Correspondence.	1996
25	20	Academy Entre. Div. Doctoral consortium. Programs and forms.	1996
25	21	Academy of Management. Women in management reviewer.	1996
25	22	Academy Entre. Div. Doctoral consortium. Registration forms.	1996
25	23	Academy Entre. Div. Heizer Award	1995
25	24	Academy Entre. Div. Executive committee. New York, NY.	1995
25	25	Academy Entre. Div. Doctoral consortium. Correspondence.	1995
40	1	"Planning for the Rest of Your Career"	undated
40	2	"Career Issues: Philosophy, Worklife..."	undated
40	3	"Then & Now – Minorities & Women in Diversity"	2002
40	4	GDO Symposium	2001
40	5	Academy of Management	1998
40	6	Academy of Management	2001
40	7	Academy of Management – Entrepreneurship Division,	1998
40	8	Academy of Management – Entrepreneurship Division,	2000
40	9	Academy of Management – Entrepreneurship Division, Mentor Awards Conference	2001
40	10	Academy of Management – Entrepreneurship Division	1999
40	11	Academy of Management – Fellows	2002
40	12	Academy of Management – Annual Meeting (Midwest)	2002
40	13	Academy of Management – Annual Meeting (Midwest)	2000
40	14	Institute of Certified Professional Managers (ICPM)	1999

Box	Folder	Title	Dates
40	15	ICPM Board of Regents	2001
40	16	ICPM Board of Regents	2002
40	17	ICPM	2002
40	18	ICPM	2003
40	43	Photographs	
56	1	Management Research-Consulting	1982
56	2	Monitoring Consulting Activities (with Reinhart)	1978-1983
56	3	Monitoring Consulting Activities (with Reinhart)	1987-1983
56	4	Decision Sciences Institute (DSI) e-files – 1 compact disc	undated
57	5	Decision Sciences Institute Development Committee	2003-2005
57	6	Decision Sciences Institute Development Committee	2003-2005
57	7	Decision Sciences Institute, Reviewer (includes 1 compact disc)	2002-2004
57	8	Decision Sciences Institute, Reviewer	2002-2004
57	9	Decision Sciences Institute, Fellows	2000-2001
57	10	Decision Sciences Institute Annual Meeting 2002	2002
57	11	Decision Sciences Institute	2000-2001
57	12	Decision Sciences Institute	2000-2001
57	13	Decision Sciences Institute Annual Meeting 2001	2001
57	14	Decision Sciences Institute Annual Meeting 2001	2001
57	15	Decision Sciences Institute 2001, Reviewer	2001
57	16	IAMA e-files (contains 2 compact discs)	undated
57	17	IAMA, Fellows	2000-2002
57	18	IAMA, Fellows-Manual	2000-2002
57	19	Institute for Certified Professional Managers (ICPM) e-files (contains 1 compact disc)	undated
57	20	Institute for Certified Professional Managers (ICPM)	2004
57	21	Institute for Certified Professional Managers (ICPM)	2004
57	22	Institute for Certified Professional Managers (ICPM)	2003
57	23	Midwest Decision Sciences Institute 2000 Annual Meeting	2000
57	24	Southern Management Association Fellows	1995-1998

Box	Folder	Title	Dates
57	25	WCC-72 USDA e-files (contains 1 compact disc)	undated
57	26	Academy of Management (contains 1 compact disc)	undated
57	27	Academy of Management, Fellows Group	2003-2004
57	28	Academy of Management, Gender and Diversity in Organization	2005
57	29	Academy of Management Entrepreneurship Division Committee	2002-2005
57	30	Academy of Management Entrepreneurship Division Committee (includes 1 compact disc)	2002-2005
57	31	Management Research—Management of Faculty Time	undated
60	59	Midwest Division of Management, St. Louis	1995
60	60	Panel, Session and Reception Information DSI Boston	1995
60	66	General Conference Information DSI, Boston	1994-1995
62	37	Agribusiness Management	1996, 2003

Description of series

Series 2 Agribusiness Management 1988-1995

extent: 7.1 linear feet (5 records center cartons, 1 manuscript box)

Description: This series contains records relating to agribusiness management. Meeting minutes, committee records, conferences, seminars and symposiums document the work of the following organizations: the Institute of Certified Professional Managers; the International Agribusiness Management Association; and the Center for Agribusiness Management.

Container list

Box	Folder	Title	Dates
2	1	Institute of Certified Professional Managers (ICPM), Board of Regents	1989-1990
2	2	ICPM, Board of Regents	1988-1989
2	3	ICPM, Conference Committee	1988
2	4	ICPM, Conference Committee	1990

Box	Folder	Title	Dates
2	5	ICPM, Board of Regents	1990
2	6	ICPM, Long Range Plan	1988
2	7	ICPM, Awards Committee	1988
2	8	ICPM, Board of Regents	1988
2	9	International Agribusiness Management Association, Addresses	1991
2	10	ICPM	1994
2	11	ICPM Promotional Packets	1993
2	12	ICPM, Board of Regents	1994-1995
2	13	ICPM, Board of Regents	1993-1994
2	14	ICPM, Board of Regents Meeting (Harrisonburg, Virginia)	1994
2	15	ICPM 10 th Annual Seminar (Newport Beach, California)	1994
2	16	ICPM, Board of Regents	1991-1992
2	17	ICPM Awards Committee	1991-1992
2	18	ICPM, Board of Regents	1991-1992
2	19	ICPM, Board of Regents	1991-1992
2	20	ICPM, Board of Directors	1991-1992
2	21	ICPM, Board of Regents	1990-1991
2	22	ICPM, History	1974
2	23	Western Region Coordinating Committee (WRCC)-72	1994-1995
2	24	WRCC-72, Annual Meeting (Las Vegas, Nevada)	1992
2	25	WRCC-72, Program Committee	1989-1990
2	26	WRCC-72, Annual Meeting	1991
2	27	WRCC-72, Annual Meeting	1990
2	28	WRCC-72, Annual Program	1990
2	29	WRCC-72	1989
3	1	Research on African Americans	1992
3	2	Research on China	1992
3	3	Research on Native Americans	1992
3	4	American Agricultural Economics Association	1990

Box	Folder	Title	Dates
3	5	International Agribusiness Management Association (IAMA), Board of Directors	1992-1993
3	6	Institutional Aspects of Trade, IAMA Annual Symposium (Oxford, England),	1992
3	7	IAMA, Board of Directors	1993-1994
3	8	IAMA, Board of Directors	1991
3	9	International Association for Agribusiness, Program Committee	1991
3	10	International Association of Agricultural Economists,	1990
3	11	International Association of Agribusiness History	1990
3	12	International Agribusiness Association, Program Planning Committee,	1989-1990
3	13	International Association For Agribusiness, Organizing Committee	1989
3	14	Center For Agribusiness Management. (CAM), <u>Agribusiness USA</u> (No longer in business)	1989
3	15	CAM, Books	1988
3	16	CAM, Concepts	1989
3	17	CAM, Case Materials	1988
3	18	CAM, Continuing Education & Extension	undated
3	19	CAM, Curriculum Materials	1989-1990
3	20	CAM, Doctoral Programs	1989
3	21	CAM, Earda Proposal	1989
3	22	CAM, Executive Development Programs	1988-1989
3	23	CAM, Executive Program	1989-1990
3	24	CAM, Graduate Programs	1990-1991
3	25	CAM, Food Science & Technology Research	1989
3	26	CAM, International Development	1989
3	27	CAM, Journals (Potential)	undated
3	28	CAM, Agribusiness Education Development Project (Membership List)	1988-1989
3	29	CAM, Miscellaneous	1989-1990
3	30	CAM, Pioneer Hi-Bred International	1989

Box	Folder	Title	Dates
3	31	CAM, Pioneer Training & Development	1988
3	32	CAM, Potential Contacts	1989-1990
3	33	CAM, Prospects	1992
3	34	CAM, Pioneer Funding	1990
3	35	CAM, Potential Formats	1988-1989
3	36	CAM, Potential Funding Sources	1989
3	37	CAM, Potential Publications	1989
3	38	CAM, Potential Publicity	1989
3	39	CAM, Preproposal and proposal material	undated
3	40	CAM, Publications	1989
3	41	CAM, Purpose Statement	1989
3	42	CAM, Research Contacts	1990
3	43	CAM, Rural Health Consortium	1990
3	44	CAM, Potential National Contacts	1988
3	45	CAM, State of the Art Symposium	1990
3	46	CAM, Strategic Management Seminars	1988
3	47	Successful Farming	1988
3	48	CAM, United Suppliers	1988-1989
3	49	CAM, Venture Capitalists	1990
3	50	Pro-Edge, Incorporated (Sioux Center, Iowa), mentor	1991
3A	1	Agribusiness Research, National Science Foundation (NSF) Materials	1989-1991
3A	2	Fresno State University	1988
3A	3	Pioneer Chair, University of Nebraska Materials	1984-1990
3A	4	Santa Clara University	1988
3A	5	University of California – Davis	1988
3A	6	Harvard Business School	1988
3A	7	Purdue University	1989
26	1	Annual DSI meeting. Las Vegas, Nevada.	1998
26	2	Annual DSI meeting. Las Vegas, Nevada.	1998
26	3	Annual DSI program. Las Vegas, Nevada.	1998

Box	Folder	Title	Dates
26	4	Decision Sciences Institute. Annual meeting. Orlando, FL.	1996
26	5	Decision Sciences Institute. Annual meeting. Honolulu, Hawaii.	1994
25	6	Decision Sciences Institute.	1994
26	7	Decision Sciences Institute.	1993
26	8	DSI development committee for excellence.	1992
26	9	DSI development committee for excellence.	1992
26	10	DSI annual meeting. Miami, FL.	1991
26	11	DSI annual meeting. San Diego, CA.	1990
26	12	DSI annual meeting. New Orleans, LA.	1990
26	13	National management association.	1989
26	14	DSI fellows.	1988
26	15	DSI annual meeting, strategy and policy track.	1988
26	16	DSI annual meeting. Las Vegas	
26	17	DSI annual meeting, strategy and policy track.	1988
26	18	IAMA	1999-2000
26	19	IAMA. International food and Agribus Management Assoc.	1999
26	20	IAMA.	1997
26	21	IAMA world congress VII board of directors meeting.	1997
26	22	IAMA.	1996
26	22	IAMA world congress VI. Cancun, Mexico.	1996
26	23	IAMA	1993-1997
26	24	IAMA. Correspondence.	1996
26	25	IAMA board meeting, Washington D.C.	1995
26	26	IAMA Chicago symposium.	1995
27	1	IAMA world congress V. Le Palais DES Congress de Paris, France.	1995
27	2	IAMA world congress on agribusiness. Venezuela.	1994
27	3	ICPM.	1999-2000
27	4	ICPM.	1997

Box	Folder	Title	Dates
27	4	ICPM. Board of Regents. Bethesda, MD.	1997
27	5	ICPM. Board of directors. Chicago, IL.	1997
27	6	ICPM.	1996
27	7	ICPM Correspondence.	1996
27	8	ICPM Board of regents.	1995-1996.
27	9	ICPM Correspondence.	1995
27	10	ICPM seminar. Nashville, TN.	1995
27	11	ICPM Awards committee.	1994-1995
27	12	ICPM board meeting.	1996
27	13	ICPM board of regents.	1994-1996
27	14	Family Firm Institute.	1996
27	15	WRCC-72. Western Regional Coordinating Committee on Agribusiness Research and Education.	1997
27	16	WRCC-72.	1996-1997
27	17	WRCC-72. annual meeting. Las Vegas.	1996
27	18	WRCC-72. secretary.	1992-1993
27	19	ICSB.	1997
27	20	ICSB Correspondence.	1996
27	21	ICSB world conference. Sydney, Australia.	1995
27	22	ICSB Correspondence.	1995
27	23	ICSB conference. Strasbourg, France.	1994
27	24	ICSB meeting master file.	1993
27	25	ICSB meeting. Washington, D.C.	1990
27	26	ICSB meeting. Quebec City.	1989
28	1	Family business forum prospects	
28	2	Family business forum	1994
28	3	Family business forum	1994
28	4	Family business forum	1993
28	5	MBA Forum. Des Moines, IA.	1994
28	6	Family business forum	1996
28	7	Family business review	

Box	Folder	Title	Dates
40	19	"Innovation & Organization Change" Annual Meeting, DSI	2001
40	20	"How to Keep Your Chair" DSI Annual Meeting	2001
40	21	Discussant, New Venture, etc. DSI Annual Meeting	2001
40	22	"A Basic Five Year Strategic Plan" DSI Annual Meeting,	2001
40	23	"Reinventing a Mgmt. Diversity" DSI Annual Meeting	2001
40	24	"Entrepreneurship on the Fringe"	undated
40	25	IAMA	2001
40	26	IAMA Program (1/2)	2002
40	27	IAMA Program (1/2)	2002
40	28	IAMA Forum	2000
40	29	IAMA	1999
40	30	IAMA	2000
40	31	IAMA	1995
40	32	The Western Coordinating Committee on Agribusiness (WCC-72) Annual Meeting,	1999
40	33	WCC-72 Meeting	2001
40	34	WCC-72 Meeting	2002
40	44	Photographs	
55	41	Diversity-Historic Black Colleges and Universities Project	2001
55	42	HCI Academic Initiative Project	2001-2002
58	21	Correspondence, Memorandum Financial Statements	1999-2004
58	22	Board Meeting San Antonio, TX	1998
58	23	Board of Directors Harrisburg, Virginia	1998
58	24	Board of Regents Meeting Charlotte, NC	1999
58	25	Board of Regents Meeting	1998
58	26	ICPM Policy Manual and Report of Long Range Planning Committee	undated
58	27	Board of Regents	1997-2005
58	28	University of Massachusetts Dartmouth	1997
58	29	Iowa State University COB Annual Prof. Data Report and Guidelines for Merit Evaluation	1990

Box	Folder	Title	Dates
58	30	Institute of Certified Professional Managers	1997-1998
58	31	Financial Statements	1996-2004
58	32	Tables based on Observations	n.d
58	33	National Management Ass.	undated
60	61	Institute for Certified Professional Managers, Photos	1986
62	17	1997 Academy of Management Annual Meeting Symposium "Presidents Speak"	1997
62	18	1997 Academy of Management Annual Meeting Recruitment of Entrepreneurship Strategy Position	1997
62	19	Academy of Management Seattle, Washington	2003
62	20	The Civic Role of Business: Adding Value to Communities	1998
62	21	"And Fate Walked In"	1996
62	22	Academy of Management Entrepreneurship Division	1996-1998
62	23	Correspondence: Entrepreneurship	1996-2003
62	24	Correspondence: Louisiana State University	1996-1997
62	25	The Academy of Management Fellow	1997
62	26	Emerging Chinese Infrastructure: Competition In World Agribusiness Markets	undated
62	27	Talks on Agricultural/ Entrepreneurship Issues	1996
62	28	IAMA Board of Directors meeting Chicago Ill.	1996
62	29	IAMA World Congress VII Conference Related Correspondence	1997
62	30	IAMA World Congress VII Conference Program and Daily Itinerary	1997
62	31	WCC-72 Annual Meeting Las Vegas, Nevada June 10-14, 1998	1998
62	32	IAMA World Food and Agribusiness Congress Florence Italy June 10-18 (1 6X9 color)	1999
62	33	World Food and Agribusiness Congress VIII June 27-July 4 Punta Del Este Uruguay (1 5X7 color)	1998
62	34	WRCC-72 Agribusiness Meeting Las Vegas, Nevada June 10-13	1997

Box	Folder	Title	Dates
62	36	Correspondence: Capital Structure Choice Among US Food Firms	1996

Description of series

Series 3 **Biographical Information** **1991-1999, undated**

Extent: 0.3 linear feet

Description: This series includes biographical information concerning Max S. Wortman, and also contains the filing system for his files and his daily diaries.

Container list

Box	Folder	Title	Dates
4	1	Biographical information	undated
4	2	Filing system for files	undated
41	1	Diary/Agenda	1991
41	2	Diary/Agenda	1992
41	3	Diary/Agenda	1993
41	4	Diary/Agenda	1994
41	5	Diary/Agenda	1995
41	6	Diary/Agenda	1996
41	7	Diary/Agenda	1997
41	8	Diary/Agenda	1998
41	9	Diary/Agenda	1999
57	1	"A Few Words About Max" Presentation	undated
57	2	Autobiography Article: Threads of Life	1992-1993
57	3	Autobiography Article: Threads of Life	1994-1995
57	4	Autobiography Article: Threads of Life	1996
57	5	Autobiography Article: Threads of Life	2001
57	6	Resume	1984-1989
57	7	Resume	1984-1990

57	8	Distinguished Professor Award Nominations for Max Wortman	1994
58	1	Awards Received	2001-2004
57	2	Resume	2004
58	3	Resume	1987-1992
58	4	Resume	1987-1992
58	5	Resume	1993-1999
58	6	Resume	1993-1999
58	7	Resume	1989-1993
58	8	Resume	1997, undated
58	9	Resume	undated

Description of series

Series 4 Book Manuscripts 1962-1993

Extent: 2.3 linear feet (1.8 records center cartons)

Description: Included in this series are Wortman's manuscripts for his published works, such as Personnel Management; Collective Bargaining; Management Cases; Administrative Policy; Emerging Concepts in Management; Women in Management; Strategic Management as well as ideas for potential books.

Container list

Box	Folder	Title	Dates
4	3	Personnel administration, correspondence (Allyn and Bacon)	1979
4	4	Personnel Management Readings Book, Correspondence and Contract	1965-1969
4	5	Personnel Management contract	1965
4	6	Personnel Management Readings Book permissions,	1966, undated
4	7	Personnel Management Readings Book correspondence and contract	1969
4	8	Personnel Management Readings Book outlines	1969

Box	Folder	Title	Dates
4	9	Personnel Management Readings Book permissions,	1969
4	10	Collective Bargaining revision	1978
4	11	Collective Bargaining preface	undated
4	12	Collective Bargaining Readings Book correspondence and contract	1969
4	13	Collective Bargaining Readings Book outlines	undated
4	14	Collective Bargaining Readings Book permissions	1969
4	15	Collective Bargaining book correspondence and contract	1966
4	16	Collective Bargaining book outlines	undated
4	17	Management Cases final draft and introduction	undated
4	18	Management Cases preface and introduction,	undated
4	19	Management Cases, part one	undated
4	20	Management Cases, part two	undated
4	21	Management Cases, part three	undated
4	22	Management Cases, part four	undated
4	23	Management Cases, part five	undated
4	24	Collective Bargaining Book critiques	undated
4	25	Collective Bargaining case book correspondence and contracts	1967-1968
4	26	Collective Bargaining in Public Organizations correspondence	1977
4	27	Collective Bargaining book, third edition	1962
4	28	Potential books in business policy	undated
4	29	Permission requests for books	undated
4	30	Research and business policy series	1977
4	31	Management readings book	1969
5	1	Administrative Policy text correspondence	1972-1975
5	2	Administrative Policy (second edition) permissions	1977-1979
5	3	Administrative Policy (second edition) permission forms	undated
5	4	Administrative Policy (second edition) advertising	1976
5	5	Administrative Policy revision correspondence	1977

Box	Folder	Title	Dates
5	6	Administrative Policy (second edition)	1977
5	7	Administrative Policy Theory (second edition) cases	1975
5	8	Administrative Policy (second edition) correspondence	1976
5	9	Administrative Policy (second edition) originals of cases	undated
5	10	Administrative Policy (second edition) potential cases	1979
5	11	Administrative Policy - Roy Merenda and Sons, Inc.	undated
5	12	Administrative Policy - Eastdale Community Action Corporation	undated
5	13	Potential publishers	undated
5	14	Advances in Management	1976
5	15	Human Resources Management Textbook	1978
5	16	New Directions Quarterly/Source Books	1978
5	17	Business and Its Environment Book	1971-1974
5	18	Collective Bargaining in the Public Sector	1977
5	19	Employers' Association book	1960-1970
5	20	Human Resources series editorship	1968
5	21	Performance - American Marketing Association (AMA) book	1973-1977
5	22	Potential book - Small Business Management	undated
5	23	Potential Supervisory Management book	undated
5	24	Potential book - Strategic Management	1979-1980
5	25	Potential book - Critical Issues in Labor	1979
5	26	Defining the Manager's Job questionnaires	1975
5	27	Defining the Manager's Job (3 rd Edition)	1974-1975
5	28	Defining the Manager's Job questionnaires	1975
5	29	Emerging Concepts in Management permissions	1975
5	30	Emerging Concepts in Management	1975
5	13	Emerging Concepts in Management contract and correspondence	1975
5	32	Emerging Concepts in Management permissions	1975
5	33	Women in Management extra materials	undated

Box	Folder	Title	Dates
5	34	Women in Management book materials	1971-1975
5	35	Women in Management potential publishers	1977
5	36	Women in Management permissions	1975
5	37	Women in Management correspondence and potential contacts	1976-1977
5	38	Women in Management - International Research Center for Computational Hydrodynamics (ICCH) cases, undated	
5	39	Strategic Management Book instruments	undated
5	40	Strategic Management book revisions	undated
5	41	Marion Laboratories, Inc.	1981
5	42	University Library,	undated
5	43	Potential book - Strategic Management,	1981
5	44	Potential book - Quantitative and Qualitative Methods in Strategic Management Research,	1981-1983
5	45	Survey of Exporting Competitiveness among Smaller Firms (survey conducted as part of international research project (University of Missouri at Columbia/Iowa State University),	1993
44	1	Defining the Manager's job, Correspondence and Contract	1972-1973
44	2	Women in Management-Cases	undated
44	3	The Emerging Woman in Management-Outlines and Correspondence	1975-1977
44	4	DH Mark Public Company, Consulting Editor, Contracts and Correspondence	1969
44	5	Personnel Management Textbook	1969
44	6	Management Textbook	undated
44	7	Management Custom-Printed Readings	1972
44	8	Innovations in Professional School Education	1979
44	9	Innovations in Professional School Education	1979
44	10	Management Role-Playing Book	undated
44	11	Defining the Manager's Job	1977
60	54	Public Library Collective Bargaining Correspondence	undated

Box	Folder	Title	Dates
60	55	Chap 7: Negotiations	undated
60	56	Chap 6: Preparations for Negotiations	undated
60	57	Chap 4: The Content of the Labor Agreement	undated
60	58	Chap 1: Collective Bargaining What is it?	undated
60	69	Development Committee for Excellence In the Decision Sciences	1993
60	70	Collective Bargaining In Public Organizations Outlines and Prospectus	undated
62	44	Collective Bargaining In Public Organizations Prospectus, Chapters, Outlines (1 of 5)	undated
62	45	Collective Bargaining In Public Organizations Prospectus, Chapters, Outlines (2 of 5)	undated
62	46	Collective Bargaining In Public Organizations Prospectus, Chapters, Outlines (3 of 5)	undated

Description of series

Series 5 **Course Work Related Materials** **1992-2001**

Extent: 7.2 linear feet (5.5 records center cartons)

Description: This series contains syllabi and course readings for the following ISU courses: Management/Business Administration and Agribusiness Management.

Container list

Box	Folder	Title	Dates
6	1	Management/Business Administration 577 (Spring)	1998
6	2	Management/Business Administration 576 (Fall)	1997
6	3	Management/Business Administration 577 (Spring)	1997
6	4	Management/Business Administration 576 (Fall)	1996
6	4	Management/Business Administration 577 (Spring)	1996
6	6	Management/Business Administration 576 (Fall)	1995
6	7	Management/Business Administration 577 (Spring)	1995
6	8	Management/Business Administration 576 (Fall)	1994

Box	Folder	Title	Dates
6	9	Management/Business Administration 577 (Spring)	1994
6	10	Management/Business Administration 576 (Fall)	1993
6	11	Management/Business Administration 577 (Spring)	1993
6	12	Management/Business Administration 576 (Fall)	1992
6	13	Management/Business Administration 577 (Spring)	1992
6	14	Topics in Agribusiness Management: I, Management/Business Administration 576, (Fall) (Part 2)	1994
6	15	Topics in Agribusiness Management, Management/Business Administration 576, (Fall) (Part 1)	1993
6	16	Topics in Agribusiness Management: I, Management/Business Administration 576, (Fall) (Part 1)	1994
7	1	Topics in Agribusiness Management: I, Management/Business Administration 576, (Fall) (Part 3)	1994
7	2	Management 577, Topics in Agribusiness Management, Volume 3 (Spring)	1996
7	3	Management 576, Topics in Agribusiness Management, Volume 2 (Fall)	1996
7	4	Management 576, Topics in Agribusiness Management, Volume II (Fall)	1997
7	5	Management 576, Topics in Agribusiness Management, Volume I (Fall)	1997
7	6	Management 576, Topics in Agribusiness Management, Volume III (Fall)	1997
7	7	Management 577, Topics in Agribusiness Management, Volume 1 (Spring)	1998
7	8	Management 577, Topics in Agribusiness Management, , Volume 2 (Spring)	1998
7	9	Management 577, Topics in Agribusiness Management, Volume 3 (Spring)	1998
7	10	Management 577, Topics in Agribusiness Management, Volume 2 (Spring)	1996,
7	11	Course Reading Materials, Management/Business Administration 577, (Spring) (1 of 5) (Spring)	1998
7	12	Course Reading Materials, Management/Business Administration 577, (Spring) (2 of 5) (Spring)	1998

Box	Folder	Title	Dates
7	13	Course Reading Materials, Management/Business Administration 577, (Spring) (3 of 5) (Spring)	1998
7	14	Course Reading Materials, Management/Business Administration 577, (Spring) (4 of 5)	1998
8	1	Course Reading Materials, Management/Business Administration 577, (Spring) (5 of 5)	1998
8	2	Course Reading Materials, Management/Business Administration 576, (Fall) (1 of 5)	1998
8	3	Course Reading Materials, Management/Business Administration 576, (Fall) (2 of 5)	1998
8	4	Course Reading Materials, Management/Business Administration 576, (Fall) (3 of 5)	1998
8	5	Course Reading Materials, Management/Business Administration 576, (Fall) (4 of 5)	1998
8	6	Course Reading Materials, Management/Business Administration 576, (Fall) (5 of 5)	1998
8	7	Course Reading Materials, Management/Business Administration 576, (Fall) (1 of 5)	1998
8	8	Course Reading Materials, Management/Business Administration 576, (Fall) (2 of 5)	1998
8	9	Course Reading Materials, Management/Business Administration 576, (Fall) (3 of 5)	1998
8	10	Course Reading Materials, Management/Business Administration 576, (Fall) (4 of 5)	1998
8	11	Course Reading Materials, Management/Business Administration 576, (Fall) (5 of 5)	1998
28	8	BUSAD 544 (Summer)	1994
28	9	MGMT 590 (Summer)	1991
28	10	MGMT 590 (Fall)	1993
28	11	MGMT 590 (Summer)	1993
28	12	MGMT 590 (Spring)	1994
28	13	MGMT 590 (Spring)	1995.
28	14	Special Topics 590	1997
28	15	Special Topics 590	1998

Box	Folder	Title	Dates
28	26	Special Topics 590	2000
28	27	MBA in agribusiness program	
28	28	MGMT/Bus Admin 577	1989
28	29	MGMT/Bus Admin 576	1989
28	30	MGMT/Bus Admin 576	1990
28	31	MGMT/Bus Admin 577	1990
28	32	MGMT/Bus Admin 576	1991
28	33	MGMT/Bus Admin 577	1991
29	1	Agribusiness education development project	1998
29	2	Agricultural Education	
29	3	Agribusiness reviews	1989
29	4	Entrepreneurship and Exporting	
29	5	Pioneer chair: Contacts	
29	6	Research grants for center for agribusiness	
29	7	MGMT 577 (Spring)	1995
29	8	MGMT 576. Vol. I (Fall)	1998
29	9	MGMT 576. Vol. II (Fall)	1998
29	10	MGMT 577. Vol. I (Spring)	1999
29	11	MGMT 577. Vol. II (Spring)	1999
29	12	MGMT 577. Vol. I (Spring)	2000
29	13	MGMT 577. Vol. II (Spring)	2000
29	14	MGMT 577. Vol. III (Spring)	2000
30	1	MGMT 590 (Fall)	2000
30	2	MGMT 590. Independent study (Summer)	1991
30	3	MGT/BA. Agribusiness job and skills.	1990
30	4	MGMT/BA 577X course materials.	1989-1990
30	5	MGMT/BUSAD 576 (Fall)	1998
30	6	MGMT/BUSAD 577. Part I (Spring)	1999
30	7	MGMT/BUSAD 577. Part II (Spring)	1999
30	8	MGMT/BUSAD 576. Part I (Fall)	1999
30	9	MGMT/BUSAD 576. Part II (Fall)	1999

Box	Folder	Title	Dates
30	10	MGMT/BUSAD 577. Part I (Spring)	2000
30	11	MGMT/BUSAD 577. Part II (Spring)	2000
30	12	MGMT 577 (Spring)	2001
30	13	MGMT 479. Mgmt of diversity part I (Fall)	2000
30	14	MGMT 479. Mgmt of diversity part II (Fall)	2000
30	15	MGMT 566.	1995-1999
30	16	MGMT 566. Part I (Fall)	2000
30	17	MGMT 566 (Spring)	2001
43	1	Transparencies: Theoretical	undated
43	2	Transparencies: Strategic Management: State of the Art	undated
43	3	Transparencies: Hersey-Blanchard Leadership Style	undated
43	4	Transparencies: Leadership, TP Questionnaire	undated
43	5	Transparencies: Frameworks for Strategic Management	undated
43	6	Transparencies: Strategic Directions, USASBE	undated
43	7	Transparencies: Venture Capital	undated
43	8	Transparencies: Time Management	undated
43	9	Transparencies: MGMT 577	undated
43	10	Transparencies: MGMT 576	undated
43	11	Transparencies: MGMT 566	undated
43	12	Transparencies: MGMT 472	undated
43	13	Transparencies: MTEE Curriculum (June)	1994
43	14	Transparencies: Leadership Analysis	undated
43	15	Transparencies: Issues in Entrepreneurial Management	undated
43	16	Transparencies: International Entrepreneurship Research	undated
43	17	Transparencies: Innovative Research Topics in Human Resources	undated
43	18	Transparencies: Gender Issues in Family Business	undated
43	19	Transparencies: Vision 2020	undated
43	20	Transparencies: Value Added Employee	undated
43	21	Transparencies: ...Early Days of USASBE	undated
43	22	Transparencies: Strategic Planning, ICPM	undated

Box	Folder	Title	Dates
43	23	Transparencies: Strategic Management: Russia and China	undated
43	24	Transparencies: Strategic Management and Organizational Behavior	undated
43	25	Transparencies: Strategic Business Planning	undated
43	26	Transparencies: Shaping the Future: Veterinary Medicine	undated
43	27	Transparencies: Shaping the Future: Strategic Planning in Small Business	undated
43	28	Transparencies: Shaping the Future: Networking	undated
43	29	Transparencies: Entrepreneurship	undated
43	30	Transparencies: Family-Owned Business	undated
43	31	Transparencies: Doctoral Dissertations: Scope and Methods	undated
43	32	Transparencies: Family Business: International	undated
43	33	Transparencies: Family Business: Australia	undated
43	34	Transparencies: Faculty Expectations: MBA Program	undated
43	35	Transparencies: Entrepreneurship on the Fringe of the Definition: Rural and Agricultural	undated
43	36	Transparencies: Crating Value Independently of Intregrated Hog Channels: The Case of Sellpigs	2002
43	37	Transparencies: Agribusiness Consultants	undated
43	38	Transparencies: Agribusiness Definition	undated
43	39	Transparencies: Rural Entrepreneurship	undated
43	40	Transparencies: Publishing/Publications	undated
43	41	Transparencies: Reinventing a Management Diversity	undated
43	42	Transparencies: Basic Five Year Strategic Plan	undated
43	43	Transparencies: Business Plans	undated
43	44	Transparencies: Career Planning	undated
43	45	Transparencies: China-College of Business Strategic Plan	2000-2005
43	44	Transparencies: China-Photographs	undated
43	45	Transparencies: China 1997: Global Prospects for Food	undated
43	46	Transparencies: Entrepreneurship: Chinese	undated

Box	Folder	Title	Dates
43	47	Transparencies: China 1997: Family Business: An International Perspective of Practice and Research	undated
43	48	Transparencies: China 1997: Rural Entrepreneurship	undated
43	49	Transparencies: Emerging Chinese Infrastructure	undated
43	50	Transparencies: China, 1997: Cutting Edge Issues-Agribusiness	undated
43	51	Transparencies: China 1997: Issues in Infrastructure	undated
43	52	Transparencies: China, 1997: Strategic Planning	undated
43	53	Transparencies: China, 1997: Structure and Operations of College of Business	undated
43	54	Transparencies: China, 1997: Teaching Methods in USA	undated
43	55	Transparencies: China: MBA in Agribusiness	undated
43	56	Transparencies: Conceptual Unity and a Preliminary Causal Model in Women Entrepreneurship	undated
43	57	Transparencies: Theories and Conceptual Frameworks in Entrepreneurship	undated
43	58	Transparencies: Entre and Intra: The Intertwining of Entrepreneurship and Strategic Management	undated
43	59	Transparencies: Entrepreneurship Quantitative Methods	undated
43	60	Transparencies: Conceptual Unity in Minority Entrepreneurship Research and a Preliminary Causal Model	undated
43	61	Transparencies: Productions/Operations Management	undated
43	62	Transparencies: Publication and Professional Development in an Era of Increasing Complexity	undated
43	63	Transparencies: "Change is the Stability of the Future"	undated
43	64	Transparencies: Business Planning	undated
43	65	Transparencies: Entrepreneurship Definition	undated
47	1	National Technology Policy	undated
47	2	Overview of Management with Technology	undated
47	3	Management of Technology: Introduction	undated
47	4	Management 5010 Syllabus: Organization Theory and Behavior	1987
47	5	B.A. 5310, Business Policy Syllabus	1985

Box	Folder	Title	Dates
47	6	MPA Program Welcome Letter	1993
47	7	Instructions for Masters' Candidates Writing Creative Components	undated
47	8	Management 472: Management of Diversity	2001
47	9	Management 472: Experimental Exercises	2004
47	10	Management 479: Management of Diversity	2001
47	11	Management 472	2004
47	12	Management 566: Entrepreneurship and New Venture Creation	2001
47	13	Management 566: Entrepreneurship and New Venture Creation	2001
47	14	Management 566: Entrepreneurship and New Venture Creation	2002
47	15	Management 566: Entrepreneurship and New Venture Creation	2002
47	16	Management 566: Entrepreneurship and New Venture Creation	1995-2001
47	17	Management 568x: Management of Technology	2004
47	18	Management 568x: Management of Technology	2004
47	19	Management 568x: Management of Technology	2004
47	20	Management 568x: Management of Technology: Handouts	2004
47	21	Management 585x: Management of Technology: Negotiation and Conflict Resolution	2005
47	22	MS in Management of Technology	2002-2003
47	23	Management B.A. 577x(I): Disciplinary Contributions to Agribusiness	1992
47	24	Management B.A. 577x: Education Articles	undated
47	25	Management B.A. 577x (II): Agribusiness Research Questions	undated
47	26	Management B.A. 577x (I): Agribusiness Models	undated
47	27	Management B.A. 577x (II): Agribusiness Research Critique	undated
47	28	Management B.A. 577x (II): Student Evaluations	1989-1992

Box	Folder	Title	Dates
47	29	Management B.A. 577x (II): Student Evaluations	1989-1992
47	30	Class Materials, University of Tennessee	1986
47	31	College of Business Entrepreneurship Curriculum	1992-1997
47	32	College of Business Entrepreneurship Curriculum	1992-1997
47	33	Writing Business Cases	undated
47	34	Pioneer Case	undated
47	35	Thesis and Dissertation Instructions	undated
47	36	Class Evaluations	1995-2004
47	37	Management B.A.: 577: Written Evaluation Form	undated
47	38	I.E. 491	2001
54	50	Transparencies: Humor	undated
54	51	Transparencies: Humor	undated
54	52	Transparencies: Humor	undated
55	1	National Agricultural Biotechnology Policy	undated
55	2	Global Technology Policy	undated
55	3	Global Technology Policy	undated
55	4	Transformation of Technologists Into Managers	undated
55	5	Career Paths in Technology	undated
55	6	Establishing a Technological Culture	undated
55	7	Technological Structures and Resources	undated
55	8	Organizational Learning for Technology	undated
55	9	Designing Technological Organizations that Learn	undated
55	10	Concepts of Knowledge Management	undated
55	11	Designing Knowledge-Based Organizations	undated
55	12	Designing Technology-Based Organizations Management	undated
55	13	Designing Technology-Based Organizations: Production	undated
55	14	Organizational Systems for Technology	undated
55	15	Managing Human Resources of Technology: Measures	undated
55	16	Managing Human Resources of Technology: Global Staffing	undated
55	17	Innovation	undated

Box	Folder	Title	Dates
55	18	Innovation Adoption	undated
55	19	Managing Innovation	undated
55	20	Creativity	undated
55	21	Managing and Motivating Creative Professionals: I	undated
55	22	Managing and Motivating Creative Professionals: II	undated
55	23	Research and Development Management I	undated
55	24	Research and Development Management II	undated
55	25	Technology Assessment	undated
55	26	Managing Intellectual Property	undated
55	27	Managing Patents and Copyrights	undated
55	28	Technology Forecasting	undated
55	28	Blount Memorial Hospital, Draft Report	1983
55	29	Blount Memorial Hospital, Draft Report	1983
55	30	Blount Memorial Hospital, Draft Report	1983
55	31	Technology Transfer from Other Fields: I	undated
55	32	Technology Transfer from Other Fields: II	undated
55	33	Technology Alliances and Partners: I	undated
55	34	Technology Alliances and Partners: II	undated
55	35	Technology and Entrepreneurship I	undated
55	36	Technology and Entrepreneurship I	undated
55	37	Technology and Entrepreneurship II	undated
55	38	Academic Entrepreneurship I	undated
55	39	Academic Entrepreneurship II	undated
55	40	Rural Entrepreneurship Research	undated
60	36	Prospectus	undated
60	37	Part 1 Perspectives of Women in World of Work	1973
60	38	Part 1 Barriers to Employment	1973
60	39	Part II Administrative Opportunities Today	1973
60	40	Part II Business Administration	1974
60	41	E.E.O. Program—MC Graw Hill Book Co.	1974-1975
60	42	Part II Public Administration	1973

Box	Folder	Title	Dates
60	43	Part III Managerial Working Conditions	1973
60	44	Part III Societal Support for Women	1973
60	45	Part VI Miscellaneous Materials	1973
60	46	Management 201 Principles of Management (1 of 2)	1971
60	47	Management 201 Principles of Management (2 of 2)	1971
60	48	Readings In Advanced Collective Bargaining	undated
60	49	Manpower Planning Cases: Metro City (A)	undated
60	50	Manpower Planning Cases: metro City (B)	undated
60	51	SBA 891, Manpower Planning - Outliers	undated
60	52	6B:255 Organization and Management Theory Lectures	undated
60	53	6B:255 Organization and Management Theory Outlines	undated
62	35	Chinese Professors Advanced Study In MBA Agribusiness Program	1998

Description of series

Series 6	Management Development and Consulting	1965-1989
Extent:	0.6 linear feet (0.5 records center carton)	
Description:	This series contains a number of workshops and consulting projects. Of special interest is the Managerial Women in a Changing Society Program.	

Container list

Box	Folder	Title	Dates
8	12	Managerial Women in a Changing Society Program,	1979-1980
8	13	Managerial Women in a Changing Society Program,	1979
8	14	Managerial Women in a Changing Society Program,	1981
8	15	Women in Organizations, Maximizing Management Potential, Seminar for Middle Managers	1978-1979
8	16	Supervisory Development Institute Workshops	1978-1981

Box	Folder	Title	Dates
8	17	10 th Annual Change Mastery Seminar, "Change Mastery and Visionary Leadership"	1994
8	18	Executive Development Program, Commonwealth of Massachusetts, Bureau of Personnel and Standardization, Employee Training Section	1965-1969
8	19	Managerial Women in a Changing Society Program	1980
8	20	Managerial Women in a Changing Society Program	1976-1978
8	21	ICPM Policy Manual	1989
41	1	J & F Distributing Co., Inc: A Consulting Proposal	1987
41	2	J & F Distributing Co., Inc: A Consulting Proposal	1986
41	3	J & F Distributing Co., Inc: A Consulting Proposal	1986
41	4	J & F Distributing Co., Inc: A Consulting Proposal	1986-1987
41	5	Introductions	undated
41	6	Introductions	undated
41	7	Pennsylvania Public Utility Commission Procedures Manual	1987
41	8	Pennsylvania Public Utility Commission Five Year Strategic Management Plan	1992
41	9	Pennsylvania Public Utility Commission Affirmative Action; Annual Report; Tech plan	1987-1990
41	10	Pennsylvania Public Utility Commission Budget Request; Organization Manual	1988-1989
41	11	Pennsylvania Public Utility Commission Quarterly Report: Disaster Operations Plans	1987-1988
41	12	Strength Development Inventory Consulting	undated
41	13	San Diego State University, AACSB Accreditation Visit	1997-1998
41	14	University of Massachusetts-Dartmouth, AACSB Pre-accreditation	1997
41	15	Ecuador	2000
41	16	Potential Professional Development Program, Embassy Suites	1996
41	17	Pennsylvania Public Utility Commission	1988
41	18	Pennsylvania Public Utility Commission	1988
41	19	Pennsylvania Public Utility Commission	1988

Box	Folder	Title	Dates
41	20	Pennsylvania Public Utility Commission	1988
41	21	Pennsylvania Public Utility Commission	1988
41	22	Pennsylvania Public Utility Commission	1988
42	1	Delaware Valley College, MBA in Agriculture Evaluation	2003
42	2	USDA, VADG Program	2002
42	3	USDA, VADG Program	2002
42	4	USDA, VADG Program	2002
42	5	USDA, VADG Program	2002
42	6	USDA, VADG Program	2002
42	7	Review: NCIIA	2001
42	8	NSF Reviewer	2001
42	9	Review: NSF Panel	2000
42	10	Review: Entrepreneurship: A Cross Cultural Perspective	1993
42	11	Review: IAMA Symposium	1993
42	12	Review: Decision Sciences: Strategic Assessment Model	1993
42	13	Review: Case Research Journal	1992
42	14	Review: New Venture Cases: Addison-Wesley	1992
42	15	Review: Grasshoppers- Case Research Journal	1992
42	16	Amera Farm	2001
42	17	Academic Administration	1971-1982
42	18	Academic Administration	1971-1982
42	19	Academic Administration	1971-1982
42	20	Budget Cutting	undated
42	21	Assertiveness	undated
42	22	Careers	undated
42	23	Cases	undated
42	24	Case Writing	undated
42	25	Communications	undated
42	26	Conflict Management	undated
42	27	Consulting	1990-1991
42	28	Course Outlines	1975-1988

Box	Folder	Title	Dates
42	29	Financial Statements	undated
42	30	Goal Setting	1982
42	31	Groups	undated
42	32	Humor	undated
42	33	Leadership	undated
42	34	Review of Cassell, Collective Bargaining Cases	1970
42	35	Review of: The Development of Collective Bargaining in the U.S. 1800-1970	1970
42	36	Review of: Kaczka and Chen, <u>Operations and Systems Analysis</u>	1970
42	37	Review of Doktor and Moses	1971
42	38	Review of: Shuster and Zimmerer, Human Resources Management	1971
42	39	Review of: Improving Human Relations	1973
42	40	Delaware Valley College	2003
42	41	Delaware Valley College	2003
42	42	Women in Management	1979
42	43	Women in Management	1979
42	44	Review of Personnel Management	1978
42	45	Review of Strategy Management: Organizational Strategy and Policy	1978
42	46	Review of Personnel Management	1978
42	47	Review of Organizational Behavior	1973
42	48	Review of Organizational Behavior	1973
42	49	Review of: Sikula, Personnel Administration	1974
42	50	Review of Dimensions of Organizational Behavior	1974
42	54	Review of Personnel: An Open Systems View	1974
42	55	Time Management	undated
44	17	Team Building	undated
44	18	Strength Deployment Inventory	undated
44	19	Strategic Planning	1982-1987
44	20	Strategic Planning	1982-1987

Box	Folder	Title	Dates
44	21	Review of Organization and Management, Dryden Press	1976
44	22	Review of Management, Graham	undated
44	23	Review of Business Policy for Addison-Wesley	1977
44	24	Personnel: Managing Human Resources in Organizations	1977-1978`
44	25	Small Groups	undated
44	26	Operational and Strategic Management	undated
44	27	Sexual Harassment	1981
44	28	Sexual Harassment	1981
44	29	Presentations	undated
44	30	Power	undated
44	31	Personnel Management Exercises	undated
44	32	Personality Inventories	undated
44	33	Management, Operational	undated
44	34	Management and Productivity	undated
44	35	Transition Management: In Search of Excellence	undated
44	36	Stress	undated
44	37	Mentor	undated
44	38	Motivation	undated
44	39	Managing Change	undated
44	40	Culture	undated
44	41	The Future of Management	1982
44	42	Conflict Management	1985
44	43	Review, Illinois State University	1987-1991
44	44	University of Massachusetts, Lowell	1993-1994
44	45	Performance Appraisal	undated
59	9	State Management Development Program Commonwealth of Massachusetts (1 of 2)	1971-1973
59	10	State Management Development Program Commonwealth of Massachusetts (2 of 2)	1971-1973
59	11	Massachusetts Mutual - Management Development Program	1973

Box	Folder	Title	Dates
59	12	Personnel Seminar, Affirmative Action	1973
59	13	"Lowering Absenteeism and Undesirable Turnover" Central Massachusetts Employers' Association (1 of 2)	1974
59	14	"Lowering Absenteeism and Undesirable Turnover" Central Massachusetts Employers' Association (2 of 2)	1974
59	15	Massachusetts Committee on Children and Youth (1 of 2)	1976-1977
59	16	Massachusetts Committee on Children and Youth (2 of 2)	1976-1977
59	17	Consulting - Massachusetts Committee on Children and Youth (1 of 2)	1976-1977
59	18	Consulting - Massachusetts Committee on Children and Youth (2 of 2)	1976-1977
60	1	Commonwealth of Massachusetts, Management Development Seminars, Changes in the Government	1972-1973
60	2	Consulting - University of Massachusetts Physical Plant	1972-1973
60	3	"Long Range Planning Seminar" Massachusetts Mutual Life	1973
60	4	Personnel and Industrial Relations Seminars Collective Bargaining New Issues	1973
60	5	Better Home Heating Council "Safety Practices and Regulations"	1973
60	6	Personnel Seminar Manpower Planning	1973
60	7	Personnel Industrial Relatives Seminars Implementing Manpower and Organizational Planning	1973
60	8	"Performance Appraisal" Western Massachusetts Industrial Relations Association	1973
60	9	Management Seminar for Women	1973
60	10	Consulting, Texas Instruments	1973
60	11	Personnel and Industrial Relations Seminars "Managing an Effective Personnel and Industrial Relations Program"	1973
60	12	Management Development, University of Massachusetts Personnel Seminars	1973-1974
60	13	Personnel and Industrial Relations Seminars Designing Effective Management Development and Training Programs	1974
60	14	Personnel Seminars SBA	1971-1974

Box	Folder	Title	Dates
60	15	Consulting - Hartford Graduate Center	1975
60	16	"Communication Processes In Management" Veterans Administration	1974
60	17	Personnel Seminar, University of Massachusetts "Equal Employment Opportunity"	1974
60	18	Personnel and Industrial Relations Seminars Equal Employment Opportunity	1974
60	19	Management Development - Personnel Seminars Management By Objectives	1974
60	20	Personnel and Industrial Relations Seminars Performance Appraisal	1974
60	21	Consulting - Hartford Graduate Center	1975
60	22	"Project Management" Hartford Graduate Center	1975-1976
60	23	American Saw and Manufacturing, Sales Planning	1976
60	24	Consulting - Robert Morris College	1976
60	25	Potential Consulting - Fafnir Bearing Comp.	1976
60	26	Management Development Program Bay State Medical Center	1977
60	27	Management Development - University Libraries Performance Appraisal	1977
60	28	Consulting - Hartford Civic Center	1977
60	29	Five- College Supervisory Development Program	1977
60	30	"Work Planning and Project Management" Hartford Graduate Center	1977
60	31	Management Development - University Libraries, Interviewing	1977
60	32	Consulting M&M Association LA	1977
60	33	Consulting – Camps Manpower Planning Seminar	1971
60	34	Strategic Management for HRTA	1977
60	35	Current Issues in Human Resource Development Oklahoma State University	1978
60	62	Review of: Approaches to planned change University of Massachusetts Press	1976
60	63	1978 Summer Institute United Steelworkers	1978

Description of series

Series 7 Professional Talks and Presentations 1976-2001

Extent: 5.85 linear feet (4.5 records center cartons)

Description: This series documents Wortman's speeches and presentations throughout his career. The topics include: Japanese management styles, strategic management, professional academic development, women's issues, and conflict management. Arranged chronologically.

Container list

Box	Folder	Title	Dates
9	1	"Structure, Curricula, and Faculty-Response Ability," Southern Management Association Annual Meeting, (Atlanta)	1976
9	2	"Long Range Planning and Goals: Organizational and Personal," First ICPM Conference	1981
9	3	"Japanese Management and American Management: Are We Really Getting Beat?" Tennessee Valley Authority, National Management Association (NMA)	1981
9	4	"Management of Not-For-Profits," Center for Volunteer Development	1981
9	5	"Strategies, Promises, and Productivity in the 1980s," Savannah International Management Council (IMC)	1981
9	6	Emory University, Lecture	1981
9	7	"Presidential Comments," Southern Management Association Business Meeting	1981
9	8	"Managing an Academic Career," Southern Management Association	1981
9	9	"Presidential Announcements," Southern Management Association	1981
9	10	"Policy Formulation and Strategic Decision Making," American Institute of Decision Science (AIDS), Boston	1981
9	11	"Empirical Investigations of Organizational Environments," AIDS, Boston	1981

Box	Folder	Title	Dates
9	12	"Invitational Case Competitions for MBA Students," 1981 AIDS Annual Meeting	1981
9	13	"Economic Outlook Conference," Kingsport	1981
9	14	"Publication and Professional Development in An Era of Increasing Complexity," Duquesne University	1982
9	15	"Successful Approaches to Scholarly Writing and Publication," Lehigh University	1982
9	16	"Japanese Management: Are We Really Getting Beat," Knoxville Chapter SAM (?)	1982
9	17	"The Gaps Between Sources Available and Business Owner Problems," Small Business Institute Directors' Association (SBIDA)	1982
9	18	"CEOs in Profit versus Nonprofit Organizations," Blacksburg, Virginia	1982
9	19	American Cast Iron Pipe Company, NMA	1982
9	20	Wisconsin Management Council, Appleton, Wisconsin	1982
9	21	"Productivity," Southwest Division, Academy of Management	1982
9	22	"Strategic Management in Non-Profit Organizations," Guest Lecturer, Applied Evaluation Research	1982
9	23	"The New Tokenism: Women in Management," Eastern Academy of Management	1982
9	24	"Strategic Management in the Modern Corporation," Stokely-Van Camp Executive Group	1982
9	25	"Critical Issues Facing American Management," NMA Board of Directors	1982
9	26	"Strategic Management in Modern Corporations," Institute of Textile Technology (ITT) North	1982
9	27	"Publish or Perish: The Rules of the Game," First World Congress, International Council for Small Business (ICSB)	1982
9	28	"Utilizing Strategic Management in Small Business," ICSB	1982
9	29	"Japanese versus American Management: Are We Really Getting Beat?" Tennessee Valley Personnel Association	1982
9	30	"Reintegrating and Reconceptualizing Management," Presidential Address, Academy of Management	1982

Box	Folder	Title	Dates
9	31	"Why Stick Your Head in the Sand? Why Be An Ostrich?" 24 th Annual Fall Conference/District 12-N, Lion's International, Gatlinburg, Tennessee	1982
9	32	"Japanese versus American Management Techniques: Are We Really Getting Beat?" East Tennessee Section, American Society for Engineering Management, Oak Ridge	1982
9	33	"Japanese-American Management," Tennessee Executive Development Program (TEDP) Alumni Executive Program	1982
9	34	"Strategic Management in the Church in the 1980s and 1990s," Union Presbytery, Knoxville, Tennessee	1982
9	35	"Japanese-American Management," 1982 Self-Rising Flour and Cornmeal Program, Inc.	1982
9	36	"The New Tokenism: Women in Management," Knoxville Chapter, American Society for Training and Development (ASTD)	1982
9	37	"Japanese and American Management: Are We Really Getting Beat?" Avco Chapter, NMA, Stamford, CT	1982
9	38	Chairperson, Strategic Management Society	1982
9	39	Strategic Management Society, 1982 Annual Meeting, Montreal, Chair	1982
9	49	Strategic Management Society	1982
9	41	National Management Association, Annual Meeting	1982
9	42	Tennessee Valley Public Power Association, Personal Section	1982
9	43	"Potential Future Issues in Personnel Research," 3 rd Annual Southern Regional Academic Seminar, Industrial Relations Research Association (IRRA)	1982
9	44	"Academic Careers in Industrial Relations: A Faculty Viewpoint," 3 rd Annual Southern Academic Seminar, IRRA	1982
9	45	Conflict Resolution, Clerical Seminar	1982
9	46	"Strategic Management in the Performing Arts," AIDS	1982
9	47	"Potential Research Topics and Research Methods," 1982 AIDS Annual Meeting	1982

Box	Folder	Title	Dates
9	48	"President's Panel," 1982 AIDS Annual Meeting	1982
9	49	"Conflict Management," Thirteenth Management Leadership Workshop, Utah, 1982, Gatlinburg, Tennessee	1982
9	50	Tennessee Valley Authority (TVA), Muscle Shoals Chapter, NMA,	1983
9	51	"Are We Really Getting Beat? Japanese versus American Management," Square D Company, Asheville, North Carolina	1983
9	52	Knoxville Chapter, American Dietetic Association	1983
9	53	International Management Council-Augusta, Georgia	1983
9	54	Tennessee Executive Development Program	1983
9	55	"Strategic Management Research in Government and Nonprofit Organizations," 13 th Annual Meeting, Williamsburg	1983
9	56	"A Strategic Management Approach to Free Enterprise," Rockwell International	1983
9	57	General Dynamics Corporation, Electronics Division, San Diego	1983
9	58	"A Strategic Management Approach to Free Enterprise," Southern California Management Area Council Meeting, NMA	1983
9	58	"Innovative Management: Japanese versus American Management," Lockheed Air Service, Ontario, California	1983
9	60	Strategic Management Seminar	1983
9	61	University of North Florida	1983
9	62	AID-NRC-NAS, 1983	
9	63	"Mentors, Sponsors, and Proteges," Society for Women Engineers	1983
9	64	"Strategic Management: Past, Present, and Future," Western Division, Academy of Management	1983
9	65	"How Do You Rate and Monitor Consultants?" Smoky Mountain Chapter, ASTD	1983
9	66	Tri-State Chapter, NMA, Huntington, West Virginia	1983

Box	Folder	Title	Dates
9	67	"Jobs in the Management Field," Tennessee Organization of MBAs	1983
9	68	"Strategic Management: The State of the Art and Future of Management," Midwest Division, Academy of Management	1983
9	69	"Innovative Management: Japanese versus American Management," Japanese Management Seminar, University of Tennessee	1983
9	70	"Japanese Management in the United States," Two Sessions, University of Tennessee	1983
9	71	"Japanese-American Management," Center for International Development, Utah	1983
9	72	"Looking for a Job in the Management Academic Labor Market"	1983
9	73	"Women in Organizations," Department of Public Health	1983
9	74	"Why Train Support Staff?" University of Tennessee	1983
9	75	Pennwalt Chapter, NMA, Calvert City, Kentucky	1983
10	1	"Job Search," Comments for Management Majors	1983
10	2	"ASTD Workshop," WKGN, Knoxville	1983
10	3	"Are We Really Becoming a Nation of Operating, Not Strategic Managers?" TVA, Chattanooga, NMA	1983
10	4	Chair, "Evaluating Training Programs," ASTD	1983
10	5	Robertshaw Controls, Knoxville	1983
10	6	Gates Rubber Company, NMA, Elizabethtown, Kentucky	1983
10	7	"Research Topics and Methodology," International Council for Small Business (ICSB) Annual Meeting	1983
10	8	"The State of Small Business: A Report of the President Congress-1983," ICSB Annual Meeting	1983
10	9	Women in Management, Potential Seminars	1982-1983
10	10	"Strategic Planning, Facilitator," National Management Association	1983
10	11	"Management Training in Jamaica," National Academy of Sciences (NAS), National Research Council (NRC)	1983
10	12	"Faculty Seminars," Academy of Management Annual Meeting	1983

Box	Folder	Title	Dates
10	13	"The Quality of Professional Life and Campus Unions in the 1980s," 1983 Academy of Management Annual Meeting	1983
10	14	"Presentation of Lifetime CM2, Mr. Anderson, President, Lockheed"	1983
10	15	"Competition with the Japanese as Students and Practitioners of Management," Torch Club	1983
10	16	"Training to Improve Productivity," Trade Annual Meeting	1983
10	17	"Management in the 1990s," American Society of Quality Control, Asheville, North Carolina	1983
10	18	"Are We Really Getting Beat?" Torch Club, Knoxville	1983
10	19	"Managing Voluntary Organizations," York University, Toronto	1983
10	20	"The New Tokenism: Women in Management," Department of Health and Environment	1983
10	21	"Strategic Management: The State of the Art," Southern Management Association, Atlanta	1983
10	22	"Operational and Strategic Management," Middle Management Program	1983
10	23	"Mergers and Acquisitions," AIDS Meeting, San Antonio	1983
10	24	"Analytical Approaches to Public Policy Formation: Part II," AIDS, San Antonio	1983
10	25	"Personality Types," Clerical Seminar, University of Tennessee Center	1983
10	26	"Why Should An Engineer Get An MBA?" University of Tennessee Chapter, American Society of Mechanical Engineers (ASME)	1984
10	27	"Strategic Management," Tennessee Executive Development Program	1984
10	28	"Management in the 1990s," Cherokee Textile Mills, NMA	1984
10	29	"Strategic Management," Mensa	1984
10	30	Operational and Strategic Management," Shelbyville, Tennessee	1984
10	31	MBA Competition, Notre Dame University, South Bend, Indiana,	1984

Box	Folder	Title	Dates
10	32	"Strategic Management," Western Division	1984
10	33	"Publish or Perish: The Name of the Game," Southwest Missouri State University, Springfield	1984
10	34	"Strategic Planning in Governmental Agencies," Knoxville Chapter, American Society for Public Administration (ASPA)	1984
10	35	"Team Building," Commission for Women on Campus	1984
10	36	1984 International Conference on Small Business, "Research Symposium"	1984
10	37	"The Challenge: Some Professional/Personal Patterns of Working with Change," Department of Education Staff Retreat	1984
10	38	1984 ICSB Chair, "Stress, Success, and Folklore in Small Business and Entrepreneurship,"	1984
10	39	1984 Annual Conference, ICSB, Chicago	1984
10	40	"Strategic Management," Tennessee Government Executive Institute	1984
10	41	"Case Writing Symposium," North American Case Research Association (NACRA), Boston	1984
10	42	"Career Planning for New Faculty Members," Personnel/Human Resources Doctoral Consortium	1984
10	43	"Publication Strategies," Women in Management (WIM) Division Doctoral Consortium	1984
10	44	"Annual Education Conference, ICPM," Vail, Colorado	1984
10	45	"Labor Relations Press (LRP) Planning: Faculty Retreat," University of Tennessee, Chattanooga	1984
10	46	Tennessee Executive Development Program	1984
10	47	"Megatrends," Region IV, ASTD, Substitute Speaker	1984
10	48	"Impact Motivation: Steps to Effective Management of Family and Work," 1984 Tennessee Executive Development Program (TEDP) Alumni Program	1984
10	49	"Strategic and Operational Management," Middle Management Program, CMD (?), Nashville	1984
10	50	TEDP Program, Spouse's Program	1984

Box	Folder	Title	Dates
10	51	"Power and Politics in the University Today," Tennessee Technological University	1984
10	52	"Issues for University Women," Tennessee Technological University	1984
10	53	"Women in Higher Education in Tennessee," Tennessee Technological University	1984
10	54	"Academic Obsolescence: Is Career Planning An Answer To Drift or Thrust," Tennessee Technological University	1984
10	55	"Tokens, Sponsors, and Mentors-Getting Along in the Organization," Tennessee Technological University,	1984
10	56	"Conflict Resolution," University of Tennessee Clerical Seminar	1984
10	57	"Why Academics Should Be Part Time Consultants," SMA (?)	1984
10	58	"Looking for a Job in the Management Academic Labor Market," DBA/Ph.D Seminar	1984
10	59	"Situational Leadership," Management Leadership Workshop, University of Tennessee, Kentucky	1984
10	60	"Strategic Management," TEDP Program	1985
10	61	"Critical Personnel Issues in the Future: Are There Any Answers?", Tennessee Valley Personnel Association (TVPA)	1985
10	62	Facilitator, Strategic Planning Committee, American Society for Personnel Administration (ASPA), Tampa	1985
10	63	"Certified Manager Program," TVA, Watts Bar	1985
10	64	"Research and Publication in Academic Life," Bentley College	1985
10	65	"Operational and Strategic Management in Forest Industries," University of Tennessee Forest Industries Management Development Program (UTFIMDP)	1985
10	66	"The Interface Between Small Business and Entrepreneurship," University of Texas	1985
10	67	"In Search of Excellence in the Post Office," Knoxville	1985
10	68	"Management in the 1908s and 1990s," North American Philips, Knoxville	1985
10	69	"Management in the 1990s," North American Philips	1985

Box	Folder	Title	Dates
10	70	"In Search of Excellence: Part II"	1985
10	71	"In Search of Excellence," Tennessee Chapter, Postmasters Organization Annual Meeting, Knoxville	1985
10	72	"Sharetime! Help for Your Job," Smoky Mountain Chapter, ASTD	1985
10	73	TEDP Spouses' Program	1985
10	74	"Situational Leadership," Women in Leadership Conference	1985
10	75	"Upward Mobility Specific Strategies for Movement," Women in Higher Education, Tennessee Tech, Cookeville	1985
10	76	"Situational Leadership," WUOT (?)	1985
10	77	"Leadership" Panel, Women in Communications	1985
10	78	"Management Week in America," Washington, DC	1985
10	79	"Strategic Management," Tennessee Government Executive Institute	1985
10	80	"Strategic Management," TEDP Program	1985
10	81	"Symposium on Writing Field Cases," 1985 Academy of Management Meeting, San Diego	1985
10	82	"Strategic Planning and Personnel/Human Resources (P/HR) Research," 1985 P/HR Doctoral Consortium	1985
10	83	"Strategies for Research and Publication," Women in Management Symposium	1985
10	84	"Power, Motivation, and Work Family Differences," Discussant	1985
11	1	"Career Planning for New Faculty Members," Personnel/Human Resources (P/HR) Doctoral Consortium	1985
11	2	"Unleashing Entrepreneurship" Second Annual Conference, International Conference of Professional Managers (ICPM)	1985
11	3	"Team Building," College of Home Economics	1985
11	4	"In Search of Excellence: Focus on the Future," National Association of Postmasters, Las Vegas	1985
11	5	"Strategic Management," Distinguished Lectureship, Memphis State University, Fall	1985

Box	Folder	Title	Dates
11	6	"Managing Cultural Change" Keynote Speaker, American Society for Training and Development (ASTD), Region IV	1985
11	7	"Strategic Management-Improving Operations," Department of the Air Force, Maxwell Air Force Base (AFB)	1985
11	8	"Academic Research Procedures," 1985 Southern Industrial Relations Research Association (IRRA) Seminar	1985
11	9	"Practical Strategic Management in Organizations," Memphis State University	1985
11	10	"Managing Change in a Transition," Nashville	1985
11	11	Operational and Strategic Management-Middle Management Program	1985
11	12	"Share Time," Smoky Mountain Chapter, Knoxville	1985
11	13	"Facilitator"-Metropolitan Planning Commission	1985
11	14	"Scenarios of Future Executives," CEO Roundtable, St. Petersburg	1985
11	15	"Strategic Planning," United Way Workshops	1985
11	16	"The Future of Management," Milwaukee Purchasing Association, Milwaukee	1986
11	17	"Excellence in Manufacturing," Cherokee Textile Mills National Management Association (NMA)	1986
11	18	"Case Writing Workshop," Old Dominion University, Hampton Institute	1986
11	19	George Washington University	1986
11	20	"Coping with Change," Tennessee Valley Authority (TVA)-NMA	1986
11	21	"Strategic Management," Tennessee Executive Development Program (TEDP) Program	1986
11	22	Mankato State University – Visitation	1986
11	23	Clerical Leadership Workshop, University of Tennessee Knoxville	1986
11	24	"Improving Church-Pastor Relationships," East Tennessee Presbytery Workshops	1986

Box	Folder	Title	Dates
11	25	Tennessee City Managers Association, Strategic Planning	1986
11	26	"Current Trends in Personnel," Tennessee Industrial Personnel Association, Gatlinburg, Tennessee	1986
11	27	"The Second Generation of Managers in a Small Business," Greater Knoxville C of C (?)	1986
11	28	"Operating and Strategic Management," Forest Industries Program	1986
11	29	"Women Entrepreneurs: Survival and Growth"	1986
11	30	"Professional Consulting," National Summit for Women Entrepreneurs	1986
11	31	"Corporate Innovation," National Summit for Women Entrepreneurs	1986
11	32	"Strategic Planning," National Summit for Women Entrepreneurs	1986
11	33	"Conflict Management," Clerical Seminar, University of Tennessee	1986
11	34	"Interpersonal Skills," Middle Management Program, Personnel Department, University of Tennessee	1986
11	35	Symposium: How To Develop Significant Research Papers for the Annual Meeting of the International Council for Small Business (ICSB)	1986
11	36	"Conflict Resolution," Seminar for Personnel Nonexempt Employees, University of Tennessee	1986
11	37	"Strategic Management in Governmental Agencies," Tennessee Executive Government Institute	1986
11	38	"The Role of Marketing and Public Relations in Strategic Planning in Hospitals," Tennessee Society for Healthcare Marketing and Public Relations (TSHMPR), Knoxville	1986
11	39	Conceptual Unity and Research Prospects, Symposium, University of Illinois	1986
11	40	Academy of Management, 1996 Annual Meeting, Chicago	1986
11	41	"Symposium on Case Teaching and Case Method," North American Case Research Association (NACRA) Seminar	1986
11	42	"Career Planning for New Faculty," P/HR Division, Chicago	1986

Box	Folder	Title	Dates
11	43	"Trials and Tribulations of an Owner-Manager," Greater Knoxville Chamber of Commerce	1986
11	44	"Evaluation, Honesty, and Grades," Graduate Orientation	1986
11	45	"Strategic Planning," Gatlinburg, Tennessee	1986
11	46	"Managing in the Performing Arts," Tennessee Children's Dance Ensemble	1986
11	47	"Employee Performance and Evaluation," Smoky Mountain Chapter, ASTD	1986
11	48	Facilitator, "Programming and Professional Development," 1986 Region 4 Conference, ASTD, Richmond, Virginia	
11	49	Panelist, "Chapter Administration Services," 1986 Region 4 Conference, ASTD, Richmond, VA	
11	50	"Transition Management," Department of Human Services, Nashville	1986
11	51	Discussant, "The Role of the Board of Directors and Corporate Strategic Direction," Southern Management Association (SMA)	1986
11	52	1986 Doctoral Consortium, Decision Sciences Institute (DSI)	1986
11	53	"A Unified Research Framework for International Entrepreneurship," Decision Sciences Institute	1986
11	54	"Conceptual Unity and Research Prospects in Entrepreneurship and Intrapreneurship in the U.S. and Canada," 1986 DSI Meeting, Hawaii	1986
11	55	"A Unified Framework for International Entrepreneurship," DSI Hawaii	1986
11	56	"Operational and Strategic Management"	1986
11	57	"Strategic Planning Seminar," Tennessee Health Care Association	1989
11	58	"Evaluation Issues," National Science Foundation	1987
11	59	"Your Strength Deployment Opportunity," 1987 Annual Meeting, ICPM	1987
11	60	"The Innovative Entrepreneur: Can We Increase the Quantity and Quality?" WATTec (?) Conference	1987

Box	Folder	Title	Dates
11	61	"Strategic Planning Workshop," Graystone Presbyterian Church	1987
11	62	Chair, "Cases in Entrepreneurship and Innovation," NACRA	1987
11	63	"Strategic Planning for Internal Auditors," Knox, Tennessee	1987
11	64	"Planning Careers in Academic Life," Louisiana State University	1987
11	65	"The State of the Art in Strategic Management and Entrepreneurship," Louisiana State University, Baton Rouge	1987
11	66	"Japanese versus American Management," American Society Cost Engineer	1987
11	67	Saint Ambrose College, Graduate School of Business Administration	1987
11	68	"Future Tools of the Management Trade," TVA-NMA Spring Seminar	1987
11	69	"Managing Our Future," 1987 Annual Workshop, TVA-NMA	1987
11	70	"Networking," Smoky Mountain Chapter	1987
11	71	"NACRA: History and Prospects," Eastern Academy of Management	1987
11	72	"Gloom, Doom, and Prophecy," Tennessee College Placement Conference	1987
11	73	"The Certified Manager Program," Chattanooga	4/23/87
11	74	"Strategic Planning," American Society for Military Comptrollers	1987
11	75	1987 World Conference, ICSB, Vancouver, British Columbia	
12	1	"Strategic Planning, Facilitator, NMA," Dayton, Ohio	1987
12	2	"Running After Time," Spring	1987
12	3	"The Name of the Game: Certification," San Antonio	1987
12	4	"A Unified Research Framework for International Small Business and Entrepreneurship," 1987 ICSB Annual Meeting, Vancouver, British Columbia	

Box	Folder	Title	Dates
12	5	"Small Business Development-From Policy Framework to Program Implementation," 1987 ICSB Meeting, Vancouver	
12	6	Discussant "Small Enterprise Development," 1987 ICSB Annual Meeting	
12	7	"A Unified Framework for International Small Business and Entrepreneurship," 1987 ICSB Meeting, Vancouver	
12	8	"Conceptual Unity and Research Prospects," 1987 ICSB Annual Meeting, Vancouver	
12	9	Reviewer, Old Dominion University and Hampton University	1987
12	10	"Evaluation Issues," National Science Foundation	1987
12	11	"New Segments in Case Research Design," 1987 NACRA Symposium, New Orleans	1987
12	12	"Strategic Planning," Tennessee Government Executive Institute	1987
12	13	"The Interface of Marketing and Entrepreneurship," United States Association for Small Business and Entrepreneurship (USASBE)	1987
12	14	"Conceptual Unity in Entrepreneurship and Intrapreneurship: Prospects and Propositions," 1987 USASBE Meeting, Milwaukee	1987
12	15	"New Ventures: Creation, Development, Support," 1987, USASBE Program, Milwaukee	
12	16	"Time Management," University of Tennessee, Martin,	1987
12	17	"Strategic Planning Review," Knoxville News Sentinel, Knoxville	1987
12	18	"Conceptual Foundations for Strategic Management," Strategic Management Society	1987
12	19	"Entrepreneurship," Strategic Management Society	1987
12	20	"Conceptual Foundations in Strategic Management," Strategic Management Society (SMS)	1987
12	21	"Networking: Challenges for You and Others," Smoky Mountain Chapter, ASTD	1987
12	22	"Operating and Strategic Management," CMD (?), Knoxville	1987

Box	Folder	Title	Dates
12	23	"Where But in Academic Life . . .," 1987 Annual Meeting, SMA	11/6/87
12	24	1987, "North American Case Research Association," New Orleans	
12	25	"Strategic Planning: Applied Governmental Models," 1987 Symposium, Washington, D.C.	
12	26	"Entrepreneurship Research: The State--of the Art," Distinguished Lectureship, Rutgers University	1987
12	27	"Conceptual Foundations for Strategic Management," Iowa State University	1/28/88
12	28	"Contemporary Trends in Strategic Management," Georgia Southern College	1988
12	29	"Research and Publishing Strategies," Georgia Southern College	1988
12	30	"Business Policy Workshop," Georgia Southern College	1988
12	31	"The Executive Forum," Georgia Southern College	1988
12	32	"Preparing for the 90s, 1988 ICPM Conference, Tampa	1988
12	33	Georgia Southern College, Distinguished Lecturer	1988
12	34	"Action Planning Seminar," City of Knoxville, Urban and Housing Affairs	1988
12	35	"Interpersonal Relationships and Self Reception," Spouses Program, TEDP	1988
12	36	"Today and Tomorrow: A Steady State of Management Crisis," NMA, Cherokee Textile Mills	1988
12	37	"Gloom, Doom, and Prophecy: Trends in Management," Cherokee Textile Mills	1988
12	38	"Teambuilding and Strategic Planning, City of Knoxville"	1988
12	39	Discussant, "Establishing a Small Firm's Base: The Exploratory Investigation," 1988 ICSB Meeting	
12	40	"Publishing or Perishing?," 1988 ICSB Meeting, Boston	
12	41	1988 Annual Conference, ICSB, Boston	
12	42	The Pioneer Chair, Agribusiness and the Future	1988
12	43	"Entrepreneurship Symposium," American Marketing Association, San Francisco	1988

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12	44	"Paths and Processes," 1988 Annual Meeting, Academy of Management	
12	45	"Strategic Management State Agencies," 1988 TGEI (?)	
12	46	Chair, Methodological Issues, ICSB Annual Meeting, Boston	1988
12	47	"Networks and Entrepreneurship," 1988 USASBE Meeting, Monterey	
12	48	"Organizational Design in An Entrepreneurial Firm," 1988 USASBE Meeting, Monterey	
12	49	"Development Management/Operational Skills in Small Business," 1988 USASBE Annual Meeting, Monterey, California	
12	50	"New Concepts of Entrepreneurship," 1988 USASBE Meeting, Monterey	
12	51	"Back-up Speaker," The Quality Conference, Iowa State University	1988
12	51	"Challenging Agribusiness: Your Future," Morgan Thomas Lecture, Mankato	1988
12	53	"Entrepreneurial Organization," 1988 Annual Conference, USASBE	
12	54	"Entrepreneurship: Definitions, Dimensions, and Dilemmas," 1988 SMA Annual Meeting	
12	55	Symposium on Entrepreneurship and Small Business, State-of-the-Art	1988
12	56	"Strategic Management in the Public Sector," 1988 Southern Management Association, Meeting, Atlanta	
12	57	"Developing Applied Public Sector Strategic Planning Models through the Consultative Process," 1988 SMA Meeting	
12	58	"Entrepreneurship: Definitions, Dimensions and Dilemmas," 1988 Southern Management Association	
12	59	"Academic and Applied Research," Management Advisory Board	1988
12	60	1988 Decision Sciences Institute Meeting, Las Vegas	
12	61	"Strategic Planning: Applied Governmental Models," 1988 DSI Meeting	

Box	Folder	Title	Dates
12	62	1988 DSI Doctoral Consortium	
12	63	"How To Succeed in Academic Life," 1988 DSI Doctoral Consortium	
12	64	"Achieving Publishing Success for Business Faculty," California State University, Fresno	1988
12	65	"Professional Obsolescence," California State University, Fresno	1988
13	1	"1989 University of Southern California Entrepreneurship Symposium"	
13	2	Distinguished Lecturer, Fresno State (CSU)	1988-1989
13	3	"Ethics and Values in Corporate Life," 1989 ICPM Annual Meeting	1989
13	4	"The Pioneer Chair and the MBA in Agribusiness"	1989
13	5	"Government Policy and Rural Entrepreneurship," USC Entrepreneurship Symposium	1989
13	6	"Strategic Management in State Agencies," 1989 Tennessee Government Executive Institute (TGEI)	
13	7	"Evolving Models and Strategies of Rural Entrepreneurship: Potential for International Rural Development," 1989 ICSB Meeting	
13	8	"The Competitive Edge in Agriculture," University of Dubuque	1989
13	9	"Effective Management in the 1990's and Beyond," Business Day	1989
13	10	"Strategic Planning in State Agencies," TEGI	1989
13	11	"Entrepreneurship Research and Its Integration into the Curriculum," Annual Meeting, Academy of Management	1989
13	12	"Strategies for Developing Rural Entrepreneurship in International Contexts," 1989 ICSB Meeting, Quebec City	
13	13	"Past, Present, and Future: Research Prospects," 1/9/89 Annual Meeting USASBE, Cleveland, Ohio	
13	14	Discussant, "Entrepreneurship Loan . . ." (?), USASBE Meeting	1989
13	15	Discussant, "Consultants' Contributions," 1989 USASBE Meeting	

Box	Folder	Title	Dates
13	16	"Rural Entrepreneurship Research," 1989 USASBE Meeting, Cleveland	
13	17	"Performance Appraisal in An Academic Career," Doctoral Consortium	1989
13	18	"Performance Appraisal in An Academic Career," 1989 SMA Doctoral Consortium	1989
13	19	"Achieving Publishing Success for Business Faculty," 1989 SMA Doctoral Consortium	1989
13	20	"Graduate Business Forum"	1989
13	21	"Management Resources for the Emerging Enterprise," 1990 Annual Academy of Management Meeting	1990
13	22	"Leading Edge Topics in Teaching and Research: Strategic Management," 1989 DSI Doctoral Consortium	1989
13	23	"Academic/Practitioner Dialogue," 1989 SMA Annual Meeting, 11/10/89	1989
13	24	"Academic/Manager Dialogue: Fact or Fiction?" SMA Keynote Address	1989
13	25	"Certification: Did Management Finally Get What It Deserves?" 1989 SMA Meeting	1989
13	26	"The Certified Manager Program," 1989 SMA Annual Meeting	1989
13	27	Discussant, "An Empirical Analysis of the Relationship between Strategy, Structure, and Innovation," 1989 DSI Annual Meeting	1989
13	28	Discussant, "Using Models to Improve Control in Flexible Manufacturing Systems," 1989 DSI Annual Meeting	1989
13	29	Fellows Track, 1989 Annual Meeting, DSI	1989
13	30	Discussant, "The Impact of the Environment and Structure on the Strategy Making Process of Banks," 1989 DSI Annual Meeting	1989
13	31	Discussant, 1989 DSI Annual Meeting, New Orleans	1989
13	32	"Publishing Your Research," 1990 Annual Meeting Midwest Academy of Management	1990
13	33	Chair, "Strategic Planning," Business Day, 1990	1990
13	34	Discussant, WIM Division, 1990 Annual Academy Meeting	1990

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13	35	"Strategic Planning in Government Agencies," TGEI	1990
13	36	Discussant, 1990 Annual Meeting, ICSB, Washington D.C.	1990
13	37	Discussant, 1990 Annual Meeting, International Council for Small Business	1990
13	38	"Mergers, Acquisitions and Strategic Planning," 1990 Annual Meeting, North Carolina Association of Official Seed Certifying Agencies	1990
13	39	"Strategies in Decision Technologies and Management," 1990 Midwest Decision Sciences Institute Meeting	1990
13	40	Pennsylvania Public Utility Commission, SDI	1990
13	41	"An Overview of Strategic Management in the 1990s Symposium," Midwest Academy of Management	1990
13	42	Graduate Student Orientation, Fall 1990	1990
13	43	"Gender and Hostile Environments," 1990, Academy of Management Meeting	1990
13	44	"Strategic Management in State Agencies," Tennessee Executive Government Institute	1990
13	45	"Fostering Entrepreneurship and Economic Growth," 1990 Annual Meeting ICSB	1990
13	46	Chair, International Council for Small Business, 1990 Annual Meeting	1990
13	47	Graduate Business Forum	1990
13	48	"Conceptual Unity in Entrepreneurship: a Reprise in Research on Women Entrepreneurs," 1990 USASBW Annual Meeting	1990
13	49	"Graphics: How To Put Style into Your Paper Presentations," 1990 USASBE Annual Meeting	1990
13	50	"University Generated Rural Development Initiatives: A Model for Developing Rural Entrepreneurship in the United States," 1990 USASBE Annual Meeting	1990
13	51	"Utilization of Quantitative Methods in Entrepreneurship: Past, Present, and Future," 1990 USASBE Meeting	1990
13	52	"Critical Research Methods in Entrepreneurship in the 1990s," USASBE	1990
13	53	"Global Competition and International Business," B.A. 200	1990

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13	54	"The Future of Management in County Engineering in the 1990s"	1990
13	55	"Modern Management Trends," 44 th Annual County Engineers' Conference	1990
13	56	"Academic Service as a Component of Strategic Management in the 1990s," 1990 Annual Meeting, DSI	
13	57	1990 DSI Doctoral Consortium	
13	58	"Agribusiness at Iowa State," Ames, Iowa Rotary Group,	1990
36	1	"Innovative Qualitative Methods," Strategic Management Group	1982
36	2	"Preparation and Use of Cases" Case Research Association	1985
26	3	"Conflict Resolution," Middle Managers UT	1985
36	4	"Coping Positively w/Org Changes," Clerical Seminar	1985`
36	5	"Coping Positively w/Organization Change," Clerical Seminar	1985
36	6	TEDP Spouses' Program	
36	7	"Myers-Briggs Type Indicator for Management" UT Executive Secretary	1986
36	8	"Conflict Management," Case Regional Seminar, Knoxville, TN	1986
36	9	"Symposium on Case Method," Southern Management Assoc., Atlanta	1986
36	10	"State of the Art Case Research," NACRA Annual Meeting,	1986
36	11	"Conflict Resolution Workshop," Second Presbyterian Church, Knoxville TN	1987
36	12	"Strength Deployment Inventory" TEDP	1987
36	13	"Team Building," UT Clerical Staff Workshop	1987
36	14	"Leadership: The Changing Role of Supervision" STIK	1987
36	15	"Case Research Studies," North American Case Research Studies"	1987
36	16	"Interpersonal Skills" UT Personnel Development Seminar for Staff	1987

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36	17	"Strength Employment Inventory" TEDP	1988
36	18	"Relationships Between Closely Held" UCLA International Symposium	1991
36	19	"Scholarly Publishing" ISU	1991
36	20	"Publishing Your Research," Midwest Academy of Management	1991
36	21	"MBA Invitational Case Tournament", Atlantic City	1991
36	22	"Midwest Academy of Management", Annual Meeting, Cincinnati	1991
36	23	"Agribusiness and a Changing Economy", Southern Methodist University	1990
36	24	"Competitive Strategies of Closely Held & Family Owned Agribusiness" WRCC-72 Annual Meeting	1991
36	25	"Entrepreneurship Research on a Global Basis" ICSB Annual Conf. Vienna	1991
36	26	"Entrepreneurship Research on a Global Basis" ICSB Annual Conf., Vienna	1991
36	27	"Entrepreneurship Research on a Global Basis" ICSB Annual Conf., Vienna	1991
36	28	"ACAD Management Annual Meeting Entrepreneurship Preconference Program"	1991
36	29	"Developing Strategic Plans for Evolving..." Annual ICSB Meeting	1991
36	30	"Developing Effective Boards of Directors" ICSB Conf. Vienna	1991
36	31	"Ethics in Research" Entrepreneurship Division Annual Meeting	1991
36	32	"Conceptual Unity with Entrepreneurship..." Annual Meeting, Academy of Management	1991
36	33	"Setting Priorities" Leopold Center Conference"	1991
36	34	"Academy of Management Meeting" WIM Division	1991
36	34	"Internationalizing Our College" College of Agriculture	1991
36	36	"Use of Decision Cases on Agriculture", Univ. of Minnesota	1991
36	37	"Use of Decision Cases on Agribusiness"	1991

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36	38	"Reflections of a Master Case Teacher" U. Minn. St. Paul	1991
36	39	"Debate on Strategic Directions for USASBE" Annual Meeting	1991
36	40	USASBE Annual Meeting "Entrepreneurship & Non-State Enterprises China"	1991
36	41	USASBE Annual Meeting "Entrepreneurship & Non-State Enterprises China" San Diego	1991
36	42	"Strategic Directions for USASBE..." Annual Meeting	1991
36	43	"Board of Directors..." USASBE Annual Meeting	1991
36	44	"DSI Doctoral Consortium" Miami FL	1991
36	45	"Shaping the Future: I"	1992
36	46	"The Interrelationship of Strategic Management" DSI Meeting	1991
35	47	"The Interrelationship of Strategic Management" DSI Meeting	1991
36	48	"Shaping the Future: II"	1992
36	49	"Agribusiness Research: Issues & Perspectives" Michigan State University	1991
36	50	Graduate Business Forum, Des Moines	1992
36	51	"Strategic Planning"	1992
36	52	"A Typology of Family Firm Strategies..." UCLA International Research Symposium	1992
36	53	"Update on Graduate Programs at ISU" NAA	1992
36	54	Annual Meetings, ICPM "World Class Management"	1992
35	55	"Transferring American Skills..." Annual Meeting, ICPM	1992
36	56	"Shaping the Future: A Program for Iowa CEOs"	1992
36	57	"World Trade Seminar"	1992
36	58	"University Graduates in Manpower Development" World Ranks Seminar, Knoxville TN	1992
36	59	USASBE State of the Art Seminar in Entrepreneurship, Ames,	1992
36	60	Discussant, "Management Education..." Midwest Academy of Management	1992
36	61	Presented for Tanuja Srivastava	

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36	62	Practical Strategic Planning	
36	63	Discussant, "An Empirical Evaluation" Midwest Academy Management	1992
36	64	Discussant, "Business School in..." Midwest Acad. Mngt.	1992
36	65	"Agribusiness Programs Dilemmas: An Institutional Case Study"	
37	1	"Shaping the Future" North Iowa Association of Development	1992
37	2	"Shaping the Future"	1992
37	3	"Evolution of the Food Chain" Symposium, IAMA	1992
37	4	"Patterns of Government Intervention..." Third Annual Symposium, IAMA, San Francisco	1992
37	5	"Business Planning: Shaping the Future"	1992
37	6	"Conceptual Unity: Women" ICSB Annual Meeting, Toronto	1992
37	7	"Competitive Papers Submission" ICSB	1992
37	8	CSFR Project, Workshop 8	1992
37	9	"Board of Directors", Academy of Management	1992
37	10	"The State of the Art..." Annual Meeting, Acad. of Mgmt	1992
37	11	"Family Owned Business", Caucus, Acad. of Mgmt	1992
37	12	"State of the Art in Entrepreneurship", Acad. of Mgmt	1992
37	13	"Shaping the Future", Acad. of Mgmt. Meeting	1992
37	14	"Relationships Between Export Success..." Acad. of Mgmt 1992	
37	15	"Developing Effective Boards", Acad. of Mgmt. 1992	
37	16	"Boards of Directors & the Small Businesses" Entrepreneurship Division, Acad. of Mgmt, Annual Meeting	1992
37	17	"Japanese Extension Agents"	1992
37	18	"Networking on Strategic Plans" CPED – Lake Okoboji, IA	1992
37	19	"Conceptual Unity in Minority Entrepreneurships & a Preliminary Casual Model" USASBE, Chicago	1992
37	20	"Theoretical Foundations for Family-Owned Business" USASBE Chicago	1992

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37	21	"Gender Issues in Family Businesses" USASBE Annual Meeting	1992
37	22	"Entrepreneurship Training in Agribusiness..." USASBE Annual Mtg.	1992
37	23	"Shaping the Future" USASBE Annual Mtg.	1992
37	24	National Pork Producers Council	1992
37	25	"The MBA- Agriculture at Iowa State" American Feed Industry	1992
37	26	"Strategic Management Symposium" Annual Meeting, DSI	1992
37	27	Graduate Business Forum, Des Moines	1992
37	28	"Entre and Intre: The Intertwining of..." DSI Annual Meeting, San Francisco	1992
37	29	"Writing Decision Cases in Agribusiness" College of Agriculture, ISU	1992
37	30	"Case Studies in Teaching Problem Solving Skills" College of Agriculture	1992
37	31	"Shaping the Future: III"	1993
37	32	"Shaping the Future: Program Outline"	1993
37	33	"Entrepreneurship Project" Ohio State	
37	34	"Strategic Planning" Stanley Consultants	1993
37	35	National Radio Program	1993
37	36	"Shaping the Future"	1993
37	37	"Excellence in Entrepreneurship Education" Baldwin-Wallace College	1993
37	38	"Strategic Planning: Stanley Consulting CPED"	1993
37	39	"Time Management for Students" UCCM ISU	1993
37	40	"Agribusiness Means Business at ISU" Dean's Advisory Council	1993
37	41	"Seeds of Success:..." Third Annual Symposium of International Agribusiness Mgmt., San Francisco	1993
37	42	"A Challenge for Small U.S. Agribus..." Third Annual Symposium of the IAMA	1993

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37	43	"Networking Our Strategic Plans" & "Business Planning as Related to Strategic Planning" STF	1993
37	44	WRCC – 72 Meetings, Las Vegas, NV	1993
37	45	Agribusiness Research Meeting, Las Vegas, NV 1993	
37	46	ICSB Meeting, Las Vegas	1993
37	47	Discussant, "The Immigrant Factor" ICSB Meeting	1993
37	48	Family Business Forum, Breakfast Meeting	1993
37	49	"To Be Resolved: Is There..." Annual Acad. of Mgmt. Meeting	1993
37	50	"Shaping the Future" Academy Meeting, Med Division"	1993
37	51	Entrepreneurship Division, Preconference, Acad. of Mgmt. Atlanta, GA	1993
37	52	"Gender Issues in Family Owned Business" Academy Meeting	1993
37	53	"Establishing the Domain of FOB" Acad. of Mgmt Meeting"	1993
37	54	"Establishing the Domain..." Caucus Annual Acad. of Management Meeting	1993
37	55	"The Case for not Intergrating Production" Acad. of Mgmt.	1993
37	56	"The Case for Not..." Acad. of Mgmt.	1993
37	57	"Faculty Expectations for Resident MBA Students"	1993
37	58	"Assessing Growth Through Exploring" SMS Meeting	1993
37	59	"Publishing in Academic Life" Academy of Management Meeting	1993
37	60	"Empirical Research in Family Business: Summary" Family Business Educators Conference, New York	1993
37	61	"A Global Perspective of International Entrepreneurship" USASBE Meeting, Baltimore MD	1993
37	62	"A Global Perspective of International Entrepreneurship" USASBE Meeting, Baltimore MD	1993
37	63	"Family Business: Case Writing Workshop" Annual Mtg, U.S. Association for Small Business & Entrepreneurship, Baltimore	1993
37	64	Eulogy for Wendell O Metcalf, Annual Mtg., USASBE	1993

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37	65	"A Vision of F.B.R." Annual Business Review, Annual Mtg. FFI	1993
37	66	"Shaping the Future: Strategic Planning..." Dean's Advisory Council	1993
37	67	"Shaping the Future" Dean's Advisory Council	1993
37	68	"Managerial Issues in Agribusiness" Investigation Series, ISU	1993
37	69	DSI Doctoral Consortium	1993
37	70	"Shaping the Future" Ames	1993
38	1	"Family Business Forum: A New Venture" Breakfast Mtg. Des Moines	1994
38	2	"Family Business, AgBusiness, & Small Business" University of Wisconsin	1994
38	3	UCLA Family Business Program	1994
38	4	Teaching Materials, Czech-Slovak Project	1994
38	5	"Shaping the Future" Alumni	1994
38	6	"Entrepreneurship Research Workshop" Winter Park, CO	1994
38	7	Academy of Management Mtg., Dallas TX	1994
38	8	"Topics of Doctoral Dissertations: Scope and Methods" Doctoral Consortium, Acad. of Mgmt, Dallas TX	1994
38	9	"Cutting Edges of Entrepreneurship Research: II" Doctoral Consortium, Acad. of Mgmt., Dallas TX	1994
38	10	MBA Orientation	1994
38	11	"ICPM 20 th Anniversary"	1994
38	12	Annual DSI Meeting, Honolulu	1994
38	13	"Developing Successful Research Program Strategies: Publication Strategies" Decision Sciences, Honolulu, HI	1994
38	14	"Changing & Innovating Management in Central and Eastern Europe: Czech Republic and Slovakia" Decision Sciences, Honolulu HI	1994
38	15	"Evolving Models and Strategies..." National Agricultural U., NiTRA	1994
38	16	"Evolving Models & Strategies of Rural Entrepreneurship: Potential for the Development of Rural Family Business"	1994

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38	17	"The Role of Family Business in Entrepreneurship"	1994
38	18	Shaping the Future	1994
38	19	"The Role of Family Business in Economic and Community Development" USASBE Meeting	1995
38	20	The Project for Developing Excellence in Entrepreneurship Education, Boulder CO	1995
38	21	Discussant, "The Empirical Relationship..." 3 rd Annual Conference, PEEE	1995
38	22	"How to Start a Family Business Center: Issues"	1995
38	23	"Getting Closer to a Descriptive Model of Entrepreneurship"	1995
38	24	3 rd Annual Conference – Project for Excellence in Entre. Education	1995
38	25	Shaping the Future	
38	26	"Lessons from Practice & Research for Families in Business" Guest Lecture Series, University of Calgary, Alberta, Canada,	1995
38	27	"Lessons from Practice & Research for Families in Business" Guest Lecture Series, University of Calgary, Alberta, Canada	1995
38	28	ICPM Nashville TN	1995
38	29	Research Strategies (WIM)	1995
38	30	ISU Club of Black Hawk County 7 th Annual Spring Banquet	1995
38	31	4 th Annual Miles Int'l Conference, El Paso TX	1995
38	32	"Business Planning"	1995
38	33	IAMA Annual Meeting, Paris, France	1995
38	34	2 nd Int'l Family Business Program Assoc	1995
38	35	"Visioning the Future of Northwest Iowa" M. Porter's Methods of Achieving Compet...	1995
38	36	Guaranty Bank & Trust Speaking Engagement	1995
38	37	American Cyanamid Conference, Council Bluffs IA	1995
38	38	"Visioning the Future of NW Iowa Business" Buena Vista University	1995

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38	39	Academic Publishing,	1996
38	40	“Meeting the Challenges of Family Business” National Forum	1996
38	41	“Publishing...Field of Entrepreneurship” Annual USASBE Meeting	1996
38	42	“The Value-Added Employee”, ICPM Annual Meeting	1996
38	43	“Case Seminar in Agribusiness”, University of Columbia-Missouri	1996
38	44	“Case Seminar in Agribusiness”, University of Columbia-Missouri	1996
38	45	“Case Seminar in Agribusiness”, University of Columbia-Missouri	1996
38	46	“Critical Issues in Family Business: An International Perspective on Practice”	1996
38	47	“Kellogg Foundation’s FSPE Networking Conference, McAllen TX	1996
38	48	5 th Annual Bayer Int’l Conference, Pittsburgh PA	1996
38	49	“Partnership of the ISU College of Business”, China	1996
38	50	“Masters of Business Degrees (MBA) in Agribusiness in USA” China	1996
37	51	“Evolving Strategies of Rural Entrepreneurship” China	1996
38	52	“Critical Issues in Family Business” China	1996
38	53	“Challenges of Planning: Strategies Planning” China	1996
38	54	“Agribusiness Research: Future Issues” China	1996
38	55	“The Assault on the Professoriate” DSI Annual Meeting	1996
38	56	“Developing Successful Research Strategies” Acad. of Mgmt., Cincinnati	1996
38	57	“Topics of Doctoral Dissertations: Scopes & Methods” Acad. of Mgmt., Cincinnati	1996
38	58	“Perspectives from the Acad. of Mgmt. Review, Decision Science, & Family Business Review” Acad. of Mgmt, Cincinnati	1996
38	59	Entrepreneurship Panel, 1 st Reunion, Saturday MBA	1996
38	60	Entrepreneurship Panel, Saturday MBA Reunion	1996

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38	61	"Hiring & Monitoring Effective..." DSI Meeting, Orlando,	1996
38	62	"Radical Academic Changes" DSI Meeting, Orlando,	1996
38	63	"Shaping the Future" Marshalltown IA	1996
39	1	"Evolving Models & Strategies of Rural Entr. Global Rural Development"	1997
39	2	"Agribusiness Program Dilemmas" WCC-72	1997
39	3		
39	4	"Agribusiness Program Dilemmas" IAMA Annual Mtg.	1997
39	5		
39	6	"Faculty Expectation" MBA Orientation, ISU	1997
39	7	"The Evolution of Social Issues" Acad. of Mgmt.	1997
39	8	"Business Technology Methods in the US"	1997
39	9	"Global Prospects for food & Agbusiness" China	1997
39	10	"The Assaults on the Professoriate" DSI Meeting	1997
39	11	"Radical Academic Change in the Decision Sciences" DSI	1997
39	12	"Hiring & Monitoring Effective Mgmt. Consultants" DSI	1997
39	13	DSI & IAMA, U.S. Chapter, San Diego	1997
39	14	Family Business Forum	1997
39	15	"Strategic Mgmt. & Org Behavior" DSI Las Vegas	1998
39	16	"Strengthening Chinese Infrastructure" Provost Workshop on China – Breakout Session 3	1998
39	17	"Entrepreneurship, Definition"	1998
39	18	Shaping the Future, "Practical Strategic Planning in Small Business" Part 1&2,	1998
39	19	Chinese Presidents, Overview of MBA – Agribusiness Program 1998	
39	20	"Faculty Expectations for Resident MBA Students" 1998	
39	21	Shaping the Future, Cedar Rapids, 1998	
39	22	Shaping Your Veterinary Future, 1998	
39	23	Shaping the Future, Session 4, Scheman ISU,	1998
39	24	"Strategic Mgmt. & OB" DSI	1998
39	25	"Innovative Research Topic in HR" DSI	1998

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39	26	“Rural & Rural Entrepreneurship Development” MBA in Agribusiness, China	1998
39	27	“Global Prospects for Food” MBA in Agribusiness, China	1998
39	28	“Critical Issues in Family Business” MBA in Agribusiness, China	1998
39	29	“Strategic Mgmt. & Org Behavior” DSI Annual Meeting	1998
39	30	“Innovative Research Topic in H.R. “ DSI Annual Meeting	1998
39	31	“Midwest Academy of Management, Lincoln NE	1999
39	32	WRCC-72	1999
39	33	“A Mission Report of Chinese Professors” WCC-72	1999
39	34	Czech Republic Award Ceremony	1999
39	35	“Strategic Mgmt & Org Behavior” DSI Annual Meeting	1999
39	36	“Innovative Research Topics” DSI Annual Meeting	1999
39	37	Faculty Orientation	1999
39	38	Introduction for Dr. Fulmer, ICPM	1999
39	39	Distinguished Educator Award	1999
39	40	“Entrepreneurship in the 21 st Century”, USASBE	2000
39	41	“Entrepreneurship in the 21 st Century”, USASBE	2000
39	43	USASBE Meeting, San Antonio	2000
39	44	“Evaluation of a New Venture Creation” USASBE Orlando FL	2000
39	45	Developing Successful Career, Midwest Academy, Chicago	2000
39	46	“Professionalism During the Job Search” M.W. Academy of Mgmt., Chicago	2000
39	47	IDE, Ecuador	2000
39	48	IDE, Ecuador	2000
39	49	IDE, Ecuador	2000
39	50	Shareholders, Public and Private Technologies, IAMA	2000
39	51	“The Chinese Tiger” Forum 2000, IAMA	2000
39	52	“Steps Forwards: Operating Chairs & Distinguished Professorships” Academy, Toronto	2000

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39	53	“How to Protect your Chair, etc...” Academy, Toronto	2000
39	54	China	2000
39	55	“Emergency Chinese Infrastructure” Hangzhou, China	2000
399	56	“Restructuring & Reintroducing a Diversity Class”	2000\
39	57	USASBE VAAPFAP Paper Proposal	2000
39	58	USASBE VAAPFAP Paper Proposal	2000
39	59	“Entrepreneurship Under Adverse Conditions” USASBE Orlando, FL	2001
39	60	Miller Lecture Series	2001
39	61	Midwest Academy, Annual Meeting, Toledo	2001
39	62	Reinvesting & Reorienting the Strategy of WCC-77,	2001
39	63	“Activist Agenda” Acad. of Mgmt., D.C.	2001
39	64	“Activism in Academy of Mgmt.” Washington, D.C.	2001
39	65	“Reinventing a Mgmt. Diversity Course” Annual Meeting, DSI	2001
39	66	“New Ventures, Old Ventures” Annual Mtg, DSI San Francisco	2001
54	40	Critical Issues in Diversity Entrepreneurship—AUASBE International Division	2002
54	41	Redefining the Borders: The Faculty’s New Role in A Changing Society -- Faculty Senate Retreat	2001
54	42	Faculty Orientation	2000
54	43	College of Business Faculty Orientation	2000
54	44	“Change is the Stability of the Future” 1995 ICPM Meeting	1995
54	45	Shaping the Future: Strategic Planning for Iowa’s CEOs; Cedar Rapids	1994
54	46	Agribusiness Alliances and Transportation	2004
54	47	WCC-72 Annual Meeting : Agriculture Biotechnology Terrorism	2003
54	48	Expectations for Undergrad Students	2004
54	49	World Food Prize International Symposium	2004

Description of series

Series 8 Publications – Article Files, Published and Potential 1961-1994

Extent: 6.50 linear feet (5 records center cartons)

Description: This series contains files on articles, either published or potentially publishable. The subjects include family-owned businesses, arbitration, collective bargaining, leadership behavior, managing human resources, anti-discrimination policies, gender issues in management, and communication.

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13	60	“Reintegrating and Reconceptualizing Management: A Challenge for the Future,” View of Business and Economic Research, Spring	1983
13	61	Rural Entrepreneurship, Chapter 8, USDA, II	1996
13	62	Rural Entrepreneurship, Chapter 8, USDA, III	1989-1992
13	63	Rural Entrepreneurship, Chapter 8, USDA, IV	1986-1987
13	64	Women in Management (Bensabat and Lerner) (Potential Paper)	1981
14	1	Family Business Materials	1989-1993
14	2	Family Business Research Study	1993-1994
14	3	Family Business Review, Centers	1992
14	4	Farm Family Issues	1984-1986
14	5	Family-Owned Business References	1982-1987
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14	10	Family-Owned Business References, III	1986-1990
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14	12	“Compulsory Arbitration in State and Local Governments” Journal of Collective Negotiations, Fall	1973

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14	13	"Proposals and Counterproposals in Public Sector Collective Bargaining," Journal of Collective Negotiations, Spring	1973
14	14	"Proposals and Counterproposals in Public Sector Collective Bargaining," J. Collective Negotiations in the Public	1973
14	15	"Compulsory Arbitration: The End of the Line in the Police Field?" Public Personnel Management	1973
14	16	Review of: Personality and Leadership Behavior, Personnel Psychology, Winter	1971
14	17	"An Analysis of Local Office Operations"	1972
14	18	Review of: "Personality and Leadership Behavior," Personnel Psychology, Winter	1971
14	19	Review of: "Interpreting Executive Behavior," Personnel Psychology	1971
14	20	Book Review: "Ethos and the Executive," Administrative Science Quarterly	1971
14	21	"Shifts in the Conceptual Approaches Which Underlie Principles of Management," Academy of Management Journal, December	1970
14	22	"Project Step Up," December, 1970, IRRA Annual Meeting	
14	23	Review of: "Management of Organizational Behavior," Personnel Psychology, Autumn	1970
14	24	"Employee Relations in Food Services," Northeast School Food Services Seminar	1970
14	25	"Manpower: The Management of Human Resources," Academy of Management Journal, June	1970
14	26	Book Review: "The Assessment of Change in Training and Therapy," Personnel Psychology, Spring	1970
14	27	Review of: Management of Organizational Behavior, Personnel Psychology	1970
14	28	"National Policies and Programs for Human Resources Management," Bulletin of Business Research	1969
14	29	Business Perspectives, "Concepts and Research in Human Resources Management"	1969

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14	30	Review of: Management by Motivation, ILRR	1969
14	31	Review of: Management Education and Development, Personnel Psychology	1969
14	32	Book Review of: "Personnel Management," Administrative Science Quarterly	1969
14	33	Book Review: "Collective Bargaining and Productivity," Monthly Labor Review	1969
15	1	"Personnel Functions in State Governments," Academy of Management Journal	1969
15	2	"Evaluation of the Personnel Function through the Audit," Personnel Journal	1968
15	3	"Management and the Appraisal Interview," Personnel Administrator	1968
15	4	Review of: McFarland, Personnel Management, Administrative Science Quarterly (ASQ)	1989
15	5	Review of: Gellerman, Management by Motivation, ILRR	1968
15	6	"Anti-Discrimination Policies in Non-Union Firms," Business Perspectives, Spring	1968
15	7	"Firefighters Make Use of an Old Tactic," Business and Government Review	1967
15	8	"Severance Pay Plans in the Insurance Industry," Business Perspectives, Fall	1967
15	9	"Superseniority—Myth or Reality?" Labor Law Journal	1967
15	10	"The Prevalence of Anti-Discrimination Policies in Employment in Unorganized Firms," Business Perspectives, Winter	1966
15	11	Academy of Management Journal, "Corporate Industrial Relations Research—Dream or Reality?"	1966
15	12	"Corporate Industrial Relations Research—Myth or Reality?" Academy of Management Journal	1966
15	13	"Anti-Discrimination Policies Revisited," Personnel	1965
15	14	"The Incidence of Anti-Discrimination Clauses in Union Contracts," Labor Law Journal	1965

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15	15	"An Analysis of the Industrial Relations Function in Small Manufacturing Firms," Journal of Small Business Management	1965
15	16	"Management Rights and the Collective Bargaining Agreement," Labor Law Journal	1965
15	17	"Arbitration in a Changing Era," Labor Law Journal	1964
15	18	"The Locus of Decision-Making in Employers' Associations," Personnel Administration	1964
15	19	"Federal Civil Service Bargaining," Monthly Labor Review	1964
15	20	"Collective Bargaining Strategies and Tactics in the Federal Civil Service," 1964 IRRA Spring Meeting	1964
15	21	"How Many Contracts Ban Discrimination in Employment?" Personnel	1964
15	22	"Personnel Ratios and Personnel Departments," Personnel Administration	1963
15	23	"Labor Relations Decision-Making in the Membership of Employers' Associations," Labor Law Journal	1963
15	24	Monthly Labor Review, 1963, "Influences of Employers Bargaining Association in Manufacturing"	1963
15	25	1962 MEA Annual Meeting, "Some Influences of Employer Bargaining Associations in A Local Labor Market"	1962
15	26	Proceedings of the 1962 IRRA Annual Meeting, "Influences of Employer Bargaining Association in Manufacturing Firms"	1962
15	27	"The Role of Collective Bargaining Research in Industrial Relations," Labor Law Journal	1961
15	28	"A Philosophy for Management," Advanced Management	1961
15	29	"Strategic Management in the United States," Journal of Enterprise Management	1979-1981
15	30	A Radical Shift from Bureaucracy to Strategic Management in Voluntary Organizations, Journal of Voluntary Research Action, Spring	1981
15	31	"Evolving Models of Ceta-Education Linkages," Southern Region, IRRA	1980

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15	32	"Strategic Management in Business: Some Practical Issues," Third Annual Conference on Financial Institutions	1980
15	33	"Predictions for the Field of Business Policy," Ohio State University	1980
15	34	"An Examination and a Prospectus," Computers, Environments, and Urban Systems	1981
15	35	"Current Concepts and Theories," Computers, Environment, and Urban Systems	1980
15	36	"Documentation and Evaluation of Ceta-Education," in Vocational Education Annual Yearbook	1979-1980
15	37	"Boards of Directors in Small Corporations," Proceedings, ICSB, 1980 (with Richard M. Castaldi)	
15	38	"Minority Enterprise – Myth or Reality," Proceedings of the International Council of Small Business	1980
15	39	Critical Incidents in Management (4 th), Critique on "Union's Dilemma"	1979
15	40	"Remedial Actions of the National Labor Relations Board (NLRB) in Representation Cases: An Analysis of the Gissel Bargaining Order," Labor Law Journal	1979
15	41	General Systems Research, Southeastern Regional Conference	1979
14	42	"Strategic Management Parameters in Urban and Environmental Organizations," (with Nathan Jones)	1979
15	43	"Strategic Management in the Public Sector," Midwest AIDS	1979
15	44	"Monitoring Consulting Activities," in Management Readings Book	1979
15	45	Conceptual Foundations of Strategic Management: A Symposium, AIDS	1978
15	46	Strategic Management: Not-For-Profit Organizations, in Strategic Management	1978
16	1	"What Ever Happened to Ethics?" 2 nd Annual Conference on Business Ethics, 1978, Boston, Massachusetts	1978
16	2	"The Structure of Management Rights Clauses in Major Metropolitan Firefighter Contracts," Labor Law Journal	1978

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16	3	"Management Right Clauses in Police Contracts," Journal of Collective Negotiations in Public Sector	1977-1978
16	4	Management Research—"Sex of Leader and Subordinate Role Relations," Sex Roles	1976-1979
16	5	"Boundary Spanners," Working Paper #76-5,	undated
16	6	"State Plan for the Employment of Youth," Report #2	1977
16	7	"Sex Effects in Leader Behavior Self-Descriptions and Job Satisfaction," Journal of Psychology, (reprints)	1976
16	8	1976 Eastern Division Annual Meeting, "Governmental Shifts in Manpower Policy"	1976
16	9	Discussion, 1976 IRRA Annual Meeting, Atlantic City	1976
16	10	"Male versus Female Superiors: Effects on Perceived Leader Behavior and Satisfaction," Personnel Psychology,	1975-1976
16	11	"A New Ethic for Work? The Work Ethic," Human Resources Management, Fall	1975
16	12	"One More Time: What Is Collective Bargaining in the Public Sector All About?" Journal of Collective Negotiations in the Public Sector	1974-1975
16	13	"Male versus Female Superiors," Working Paper, September	1974
16	14	"The Role of the Personnel Manager in Manpower Follow-up Services," Personnel Journal,	1974
16	15	"The Role of the Personnel Manager in Manpower Follow-up Services," Personnel Journal	1974
16	16	"Arbitration, Enforcement, and Individual Rights," Labor Law Journal	1974
16	17	"Compulsory Arbitration: A Strike Alternative for Police?" Public Personnel Management	1974
16	18	Review of: "Initiative and Managerial Power, Personnel Psychology," Winter	1973
16	19	Review of: "Forensic Psychology in Disability Adjudication," Personnel Psychology, Fall	1973
16	20	Academy of Management Annual Meeting, "Forecast for the Future: Mobility, Promotion, and Tenure"	1973

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16	21	"Strategic Management in the Nonprofit Organization," 1988 SMA Proceedings	1988
16	22	"The Interface of Entrepreneurship and Marketing, 1988 Proceedings," America Marketing Association	1988
16	23	"New Segments in Case Research Design," NACRA,	1987
16	24	"Entrepreneurship: An Integrating Framework and Evaluation of the Empirical Research in the Field," Original Manuscripts	1986-1987
16	25	"The Interface of Marketing and Entrepreneurship: concepts and Research Perspectives," 1987 USASBE Proceedings	1987
16	26	"Conceptual Unity and Research Prospects in Entrepreneurship and Intrapreneurship: Proceedings," Spring	1987
15	27	"Conceptual Unity in Entrepreneurship and Intrapreneurship: Prospects and Propositions," 1987 USASBE Proceedings	1985
16	28	"Critical Incidents in Management"	undated
16	29	"Management and Entrepreneurship," Proceedings of the Second Annual Conference of ICPM	1985
16	30	A Typology and Research Prospectus	1985
16	31	Review of New Business Ventures and the Entrepreneur, AJSB	1985
16	32	"Innovative Methods in Teaching Industrial Relations," Proceedings of the Fifth Annual IRRA Seminar, Birmingham	1984
16	33	"Strategies for Getting into Consulting," Proceedings of the Fifth Annual IRRA Seminar, Birmingham	1984
16	34	"An Extension of a Typology and A Prospectus on the Research on Women in Management," Proceedings, Fifth Annual IRRA Seminar, Birmingham	1984
16	35	"Developing Competencies in Self and Others," Proceedings	1984
16	36	"Organizations in Transition," Proceedings	1984
16	37	"Reintegrating and Reconceptualizing Management: A Challenge for the Future," Direccion y Control"	1984

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17	1	"A Taxonomy for Qualitative Methods and Techniques," Proceedings, SMA	1984
17	2	"Management Training and Development: Strategy for Jamaica"	1983
17	3	"Strategic Management," The AIESEC Experience	1983
17	4	"Developing A Strategic Management Plan," Knoxville Lifestyle	1983
17	5	"Managers Today: Operators or Planners?" Knoxville Lifestyle	1983
17	6	"Strategic Management in Nonprofit Organizations," University of Texas, Arlington	1983
17	7	"A Unified Framework, Research Typologies, et cetera," 1985 State-of-the-Art Conference on Entrepreneurship, Austin, Texas	1985
17	8	"Strategic Management: A New Way of Competing for American Managers," AIESEC Newsletter, Summer	1983
17	9	"Strategic Management in Nonprofit Organizations," Proceedings 14 th Annual Meeting, AIDS, Volume II	1982
17	10	"Strategic Management Issues in Governmental and Nonprofit Organizations," Survey of Business, Spring	1981
17	11	"Managing Business Schools—Do Deans Practice What They Preach?" Middle Atlantic Association of Colleges of Business Administration (MAACBA) 1982 Reports	1982
17	12	"Strategic Management and Changing Leader – Follower Roles," Journal of Applied Behavioral Sciences (JABS)	1982
17	13	Strategic Management in Voluntary and Nonprofit Organizations: Reality, Prescriptive, and Future Research (Draft),	undated
17	14	IRRA Southern Regional Academic Seminar, Proceedings, (Three Papers)	1982
17	15	"Strategic Management, Technology, and Chief Executive Officers," Proceedings 14 th Annual Meeting, AIDS, Volume II	1985
17	16	"The Art of Paper Presentation," ICSB Proceedings	1982
17	17	"Publish or Perish: The Rules of the Game," ICSB Proceedings	1982

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17	18	"Publish or Perish: The Rules of the Game," 1982 ICSB Annual Meeting, Knoxville, Tennessee	1982
17	19	"The Art of Paper Presentation," 1982 ICSB Annual Meeting, Knoxville, Tennessee	1982
17	20	"An Overview of the Research on Women in Management," and Women in Management	1982
17	21	"The New Tokenism: Women in Management," Eastern Academy of Management	1982
17	22	Rural Entrepreneurship, Book	1994
17	23	Rural Development, Book	1994
17	24	"Relationships Between Export Success, Export Strategies, and Export Planning," Southwest Academy of Management, Annual Meeting	1993
17	25	"Rural Entrepreneurship Research," Agribusiness	1990
17	26	"A Unified Approach for Developing Rural Entrepreneurship in the U.S.," Agribusiness	1990
17	27	"A Research Typology," DSI Proceedings	1989
17	28	Preface, A guide to 100 Publishing Opportunities for Business Faculty	1989
17	29	"Entrepreneurial Networks: The Organization In Vitro," 1989 Best Papers Proceedings, Academy of Management	1989
17	30	"Rural Entrepreneurship Research," USASBE Proceedings	1989
17	31	"Unified Rural Entrepreneurship," USASBE Proceedings	1989
17	32	"Rural Entrepreneurship Research: An Integration," Proceedings, USASBE Meeting	1989
17	33	"Be A Better Boss," Changing Times, Quotes	1985
17	34	"Strategic Planning and Applied Governmental Models," Part 2	1985-1989
17	35	"Government Policy and Rural Entrepreneurship," USC Entrepreneurship Symposium	1989
17	36	"Entrepreneurship Research and Its Integration Into the Graduate Curriculum," USC Entrepreneurship Symposium	1989

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17	37	"A Research Typology for Strategic Management: Prospects for the Systematic Development of the Field," with E.J. Flynn, DSI	1988
17	38	"Entrepreneurship: Definitions, Dimensions, and Dilemmas," SMA Proceedings,	1988
18	1	"A Unified Framework . . .," The Art and Science . . . ,	1986
18	2	"Communications in the Eighties," with Adams	1987
18	3	Competitiveness and Development	1991
18	4	"Corporate Governance," with Lerner	1988
18	5	"Entrepreneurship: A Model of the Entrepreneurial Organization," with Lewis	1985
18	6	"Environmental Scanning," with Wilson, Winter	1987
18	7	"Intrapreneurship," with McCauley	1986
18	8	"Intrapreneurship Strategic Determinates," with Adams	1986
18	9	"Organizational Domains," with McFarland	undated
18	10	"Outsider versus Insider Boards Revisited," with Sullivan	1985-1988
18	11	"Performance Appraisals," with Castaldi	1983
18	12	"Personal Value Orientation and Decision Type," with Arendall	undated
18	13	"Strategic Evaluation," with Payne	undated
18	14	"Strategic Implementation in the Multinational Corporation (MNC)," with Lewis	1985
18	15	"Strategic Management and Utilities,"	undated
18	16	"Strategic Management Process in Non-profits," with Neely	1985
18	17	"Women in Management," with Lerner	undated
18	18	"A Note on the Limits of Innovation," with James Lang	1988
18	19	"An Expectancy Analog for Operationalizing Perceptions of Strategic Choice," Lang 1977-1979	1988
44	12	A Proposal to Pioneer Hi-Bred International, Inc. to Fund a Chair in Agribusiness at ISU	1984

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44	13	"An Examination of the Relationship Between Sustainable Agriculture and Agribusiness Management: A Pre-Proposal to the Leopold Center for Sustainable Agriculture	1989
44	14	Iowa Energy Center Proposal	1993
44	15	Russian Federation Agricultural Research Project Initial Executive Project Summary	1994
44	16	Potential Projects	1992-2002
45	1	Entrepreneurial Networks: The Organization in Vitro	1989
45	2	China and Venture Capital	undated
45	3	China and Technology Transfer	1997
45	4	China and Technology Transfer	1997
45	5	China and Technology Transfer	undated
45	6	China and WTO	2000-2001
45	7	China Research	undated
45	8	China, Infrastructure: 9 th Year Structure	undated
45	9	China, Infrastructure	2000-2002
45	10	Chinese Tiger: Infrastructure	200
45	11	China, Entrepreneurship	undated
45	12	Entrepreneurship: An Integrating Typology and Evaluation of the Empirical Research in the Field	undated
45	13	Entrepreneurship Research on A Global Basis: An Empirically Based Model	undated
45	14	International Entrepreneurship	1993
45	15	Rural Entrepreneurship Research: An Integration Into the Entrepreneurship Field	1990
45	16	Interface of Entrepreneurship and Marketing: Concepts and Research Perspectives	undated
45	17	Conceptual Unity in Minority Entrepreneurship Research and a Preliminary Causal Model	1992
45	18	Unified Approach for Developing Rural Entrepreneurship in the United States	1990
45	17	Rural Entrepreneurship Research: An Integration into the Entrepreneurship Field	1990

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45	18	Rural Entrepreneurship	1993
45	19	Entrepreneurship Research On A Global Basis: An Empirically Based Model	1991
45	20	Entrepreneurship and Non-State Enterprises in China: Growing Areas of Economic Development	1991
45	21	A Unified Framework, Research Typologies and Research Prospectuses for the Interface Between Entrepreneurship and Small Business	1986
45	22	Conceptual Unity in Minority Entrepreneurship Research and a Preliminary Causal Model	1992
45	23	Entrepreneurship: An Intregrating Typology and Evaluation	1987
45	24	University Generated Rural Development Initiatives	undated
45	25	Corporate Board of Directors Research	undated
45	26	Corporate Board of Directors Research	undated
45	27	Corporate Board of Directors Research	undated
45	28	Business Policy Research Executives—Left Brain-Right Brain	undated
45	29	“Corporate Philanthropy”	1999-2000
45	30	“Corporate Philanthropy”	1999-2000
45	31	“Corporate Philanthropy”	1999-2000
45	32	Relationships Between Export Success, Excess Strategies and Export Planning	1993
45	33	Strategic Management	undated
45	34	“Dominant Factors Impacting the Development of Business-to-Business E-Commerce In Agriculture”	2000-2001
45	35	“Dominant Factors Impacting the Development of Business-to-Business E-Commerce In Agriculture”	2000-2001
45	36	International Symposium on Urbanization and Agriculture Modernization	2000
45	37	International Symposium on Urbanization and Agriculture Modernization	2000
49	1	Entrepreneurship Research on a Global Basis: An Empirically Based Model-ICSB	undated

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49	2	6- 3.5 inch floppy disks: PowerPoint Presentations of written papers	undated
49	3	Incubators, Research	undated
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49	6	Incubators, Research	undated
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49	8	Hazmat Transportation	1999
49	9	Intellectual Property Rights Research	undated
49	10	The Interface of Entrepreneurship and Marketing	undated
49	11	International Entrepreneurship Research	undated
49	12	Journal of Applied Business Research	1991
49	13	Journal of Applied Management and Entrepreneurship	1993
49	14	Journal of Management Development	1990
49	15	New Ventures, Research	undated
49	16	Operations of Metropolitan Employers Associations in the United States and Implications for their Future Growth	undated
49	17	Organizational Design in an Entrepreneurship Firm	undated
49	18	Paths and Processes: An Integrative Model of Independent and Corporate Entrepreneurship	1988
49	19	Public Utility Paper	1988
49	20	The Role of the Private Employment Agency in a Growing Economy	undated
49	21	Rural Entrepreneurship Monograph	1993
49	22	The Impact of Entrepreneurship Upon Rural Development	1994-1995
49	23	Redesign of Academic Institutions	1982
49	24	Productivity Beginning Classes	1989
49	25	Relationships Between Entrepreneurship, Structure and Strategic Planning	1993
49	26	Rural Entrepreneurship Research with M. Kleis	undated
49	27	Rural Development Research	undated
49	28	State-of-the-art in Entrepreneurship, Revised Manuscripts	1992

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49	29	State-of-the-art in Entrepreneurship, Revised Manuscripts	1992
49	30	Strategic Decisions of CEO's	1987
49	31	Strategic Evaluation: A Critical Link in the Strategic Management Chain of Events	1988
49	32	Strategic Management and Culture	undated
49	33	Strategic Management and Culture	undated
49	34	Strategic Management and the Government	1987
49	35	Strategic Management in the Non-Profit Organization	1988
49	36	Chain Management	undated
49	37	China	undated
49	38	China: Agribusiness	undated
49	39	China: Entrepreneurship	undated
49	40	Entrepreneurship and PRG	undated
49	41	China and Biotechnology	undated
49	42	Sustainable Agriculture Research	undated
49	43	Theories and Conceptual Frameworks in Entrepreneurship	1992
49	44	Value-Added Agribusiness	1989
49	45	China and Entrepreneurship	undated
49	46	China and Entrepreneurship	undated
49	47	China and Entrepreneurship	undated
49	48	China and Entrepreneurship	undated
50	1	Case Research Journal, Reviewer Instructions	1991-1992
50	2	Reviewer, Journal of Business Research	1991
50	3	Boards of Directors in Small Corporations: An Untapped Resource	1984
50	4	Reviews, 1991 USASBE National Meeting	1991
50	5	Reviewer, Usage	undated
50	6	Iowa Energy Center	1993
50	7	Review "Seaboard Farms" For <u>Case Research Journal</u>	1991-1992
50	8	Case Research Journal, Reviewer	1991-1992

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50	9	IAI Press Inc.	1985
50	10	Jossey-Bass, Inc.	1984
50	11	Handbook of Strategic Management: University of Tennessee-Knoxville	1986
50	12	Quorum Books Publishing	1989
50	13	Rural Development Research: A Foundation for Policy, Book.	undated
50	14	Rural Entrepreneurship, Sage Monograph	1993
50	15	Strategic Management in Agribusiness-Book	undated
50	16	Township-Village Enterprises	2000-2001
50	17	Township0Village Enterprises	2000-2001
50	18	Rural Development Research	1997
50	19	China: Township Village Enterprises	2004
50	20	Chinese Infrastructure Potential Paper	undated
50	21	China: Human Resources	2001
50	22	Change is the Stability of the Future	1995-1996
50	23	China Research	1995-1996
50	24	Rural Entrepreneurship Research	undated
50	25	Case Research Journal	1993
50	26	Value Added Agriculture Products and Processes Financial Assistance Program of Iowa (VAAPFAP)	1999
50	27	Pioneer Hi-Bred International: A Case Study	undated
50	28	“Dominant Factors Impacting the Developmt of Business-to-Business (B2B) e-commerce in Agriculture”	2001
50	29	“Dominant Factors Impacting the Developmt of Business-to-Business (B2B) e-commerce in Agriculture”—IFAMA Review	2000-2002
50	30	Family Business Research	1992
50	31	Family Business Research	1993-1994
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50	33	“Chinese Tiger” – IAMA	2000
50	34	Family Farm Research	undated

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50	35	Family Business Research Articles	undated
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50	39	“Critical Issues in Family Business: An International Perspective of Practice and Research” ICSB	undated
50	40	Innovative Research Topics in Human Resources: DSI Proceedings	1998
50	41	Theoretical Foundations for Family-Owned Business	1992
50	42	IAMA 2001 Meeting, Sydney, Australia , June 24-June 28, 2001	2001
50	43	IAMA 2001 Meeting, Sydney, Australia , June 24-June 28, 2001	2001
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52	13	Impact of Entrepreneurship Upon Rural Development—Chapter 8	1992

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52	18	China and Joint Ventures	1997
52	19	China and Joint Ventures	undated
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52	21	Global Perspective of International Entrepreneurship Research: Prospects for the Year 2000 and Beyond	1993
52	22	Entrepreneurship-Intrapreneurship Overview	undated
52	23	Theories and Conceptual Frameworks in Entrepreneurship	undated
52	24	Rural Entrepreneurship Research	undated
53	1	Toward the Year 2000---The Role of Women	1975
53	2	Strategic Management Overview (Potential Book)	1983
53	3	Running Professional Schools (Potential Book)	undated
53	4	Potential Publications	1992-1999
53	5	Potential Publications	2000-2001
53	4	Agribusiness Concepts	undated
53	5	Papajohn Grant	2004
53	6	Marketing and Food Systems Initiatives	2004
53	7	Kaufman Foundation	2004
53	8	360 degree Performance Appraisal	undated
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54	1	Reviews, 1992 IAMA Meeting	1991-1992
54	2	Family and Closely Held Business Book	1991-1992
54	3	Strategic Philanthropy-Corporate Reputation Review	2000
54	4	Review, State Board of Education, Idaho	1990
54	5	1990 Academy of management Meeting	1989
54	6	Review, Longnecker 12 th Edition	2000
54	7	Review, The Enlightened Entrepreneur	1991
54	8	Reviewer, Agribusiness, Competitiveness of Rural Business	1991
54	9	Acquisition Performance and Process (with De Noble)	1986
54	10	Agribusiness Concepts	undated
54	11	Agribusiness Definition	undated
54	12	Board of Director's Influence on the Strategic Management Process	1985
54	13	A Challenge for Small U.S. Agribusiness	1993
54	14	"Competition" (with Krueger and Ajami)	1991-1993
54	15	Conoban Case	2000
54	16	An Empirical Investigation of the key Managerially Controllable Determinants of Export Success for Iowa, Nebraska and South Dakota Agribusiness Exporters	1993
54	17	Critical Issues in Agribusiness	1996
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54	20	Decision Cases	undated
54	21	Entrepreneurship: Critical Issues	1994
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54	23	Entrepreneurship Education	1994
54	24	Entrepreneurship-Minority	1992
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54	30	Teaching Entrepreneurship	undated
54	31	Teaching Entrepreneurship: Adjunct and New Professor Guide	1993-1996
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54	35	Evolution Concepts in Agribusiness	undated
54	36	<u>Executive Development</u>	1988
54	37	Family Business (Book Chapter)	1992-1993
54	38	A Unified Framework, Research Typologies, and Research Prospectuses for the Interface Between Entrepreneurship and small Business	1985-1987
54	39	Venture Capital Conference	2001
18	20	Personnel Management – “Measurement of Learning in a Personnel Administration Class,” with Amann	undated
18	21	Personnel Management – “Performance Appraisal Attitude Study,” with Castaldi	undated
18	22	Personnel Management – Personnel Research, Wortman, Personnel Management Inventory	undated

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18	24	“Personnel Research, Wortman, Personnel Inventory, First Administration, Management 214	undated
18	25	Personnel Management – “Personnel Research, Wortman Personnel Inventory, Second Administration, Management 214	undated
18	26	Personnel Management – Personnel Research, Wortman Personnel Inventory, First Administration, SBA 761, (Spring)	1977
18	27	Personnel Management – Personnel Research, Wortman Personnel Inventory, Second Administration, SBA 761	undated
18	28	Personnel Management – Personnel Research, Wortman Personnel Inventory, BAD 4320, First Administration	undated
18	29	Personnel Management – Personnel Research, Wortman Personnel Management Inventory, BAD 4320 (Spring)	1980
18	30	Personnel Management – “A Theory of the Development of Metropolitan Industrial Relations Employers’ Association”	undated
59	3	Personnel Management – Associations Study Miscellaneous	1966
59	4	Personnel Management – Associations Study: Peoria Associations Of Commerce	1967
59	5	Personnel Management – National Industrial Council Directory	1963
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Description of series

Series 9 University (ISU) Related Committees 1970-202, undated

Extent: 9.7 linear feet (7.5 records center cartons)

Description: This series contains committee-related materials, including documentation on Vision 20/20 College of Business committees, Dept. of Management committees, as well as community groups such as the Ames Human Relations Commission and the Ames Commission on the Arts.

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20	5	Ad Hoc Committee on Economics, Business Administration Relations	undated
20	6	College of Business, Ad Hoc Committee on Center for Technology Management	1990
20	7	American Feed Industry Association, Scholarship	1994
20	8	Ames Human Relations Commission	1992-1994
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20	15	Center for Professional Executive Development (CPED): Miscellaneous	1989
20	16	Center for Professional and Executive Development, Potential Programs	1989-1994
20	17	CPED Search Committee for Director	1993
20	18	CPED "Shaping the Future"	1994
21	1	CPED, Shaping the Future	1990-1994
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21	3	CPED, Stanley Consultants	1993
21	4	CPED, Strategic Planning Program, Small Business Development Center (SBDC)	1990-1994
21	5	Center for Entrepreneurship	1994-1996
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22	2	College of Business Administration Graduate Committee	1989-1990
22	3	College of Business Administration, Joint Agribusiness Curriculum Committee	1988-1995
22	4	College of Business Administration, Search Committee, Associate Dean	1990
22	5	College of Business, Total Quality Management (TQM)	1992

Box	Folder	Title	Dates
22	6	Commission on the Arts	1995
22	7	Commission on the Arts	1994
22	8	Committee for Agricultural Development	1989
22	9	Computer Information	1990-1994
22	10	Czechoslovakian Management Training Program	1990
22	11	Dean Search	1995
22	12	Department of Management	1996
22	13	Department of Management	1995
22	14	Department of Management Ad Hoc Curriculum Committee	1994-1995
22	15	Department of Management, Curriculum Committee	1993-1995
22	16	Department of Management, Grade Appeal Review Committee in Management Information Systems (MIS)	1989
22	17	Department of Management, Performance Appraisal	1989
22	18	Department of Management, Promotion and Tenure Committee	1988-1989
22	19	Department of Management, Lecture Series	1989
22	20	Department of Management, Search Committee	1993-1994
22	21	Department of Management, Strategic Management Group	1988
23	1	Faculty Citation Award for Paula Morrow	1993-1994
23	2	Faculty Citation Award for Ben Allen	1993-1994
23	3	Entrepreneur of the Year	1994
23	4	Graduate College	1994
23	5	Graduate College	1994
23	6	Graduate Faculty	undated
23	7	Graduate Programs, Agribusiness	undated
23	8	Graduate Programs, Agribusiness, Potential Students	1980
23	9	Honorary Degree Committee	1993
23	10	Mentoring	1994
23	11	Mentor Program	1986-1987
23	12	Midwest Transportation	1990-1993

Box	Folder	Title	Dates
23	13	Midwest Transportation Center	1989
23	14	Miscellaneous	1993-1995
23	15	Pioneer Annual Report	1995
23	16	Graduate Students, Placement	1989-1995
23	17	Polish Project	1995
23	18	Public Relations	1989
23	19	Pork Industry Council	1993
23	20	Potential Executive Development Program,	1992-1995
23	21	Presidential Search	1990
23	22	Recommendations	1994
23	23	Recommendations	1992-1993
23	24	Recommendations	1990-1991
23	25	Recommendations, Tenure and Promotions	1989-1990
23	26	Recommendations	1988-1989
23	27	Recommendations for Promotion and Tenure	1987-1988
23	28	Recruiting, Student	undated
23	29	Research Council	1987-1988
23	30	Russian Project	1995
23	31	"Shaping the Future," Alumni	1994
23	32	"Shaping the Future," New Materials	1986
23	33	"Shaping the Future: Group IV"	1993-1994
23	34	Small Business Researchers, ISU	1992
23	35	Stokely Professorship	1981
23	36	Student Funding	1993
23	37	Student Information	1994
23	38	Turkey Project	1996
23	39	University of Massachusetts, Department of Management Committee	1970-1972
23	40	University of Iowa, Ad Hoc Personnel Advisory Committee	1966
23	41	University of Tennessee, Adjunct Professor	1989-1991

Box	Folder	Title	Dates
23	42	Vision 2020 Projects: III	undated
23	43	Volunteers in Overseas Cooperative Assistance Projects in Russia	1997
23	44	Vice President for Business and Finance Report: Final Report I, 12/15/93, and Report II	1994
24	1	Vice President of the Office of Business and Finance (VPOBF) Report of	1994
24	2	Committee to Review Vice President	1993
24	3	VPOBF Subcommittee on Business and Finance	1991
24	4	Review Committee for Vice President of Business and Finance	1993
24	5	Vision 2020 Projects: II	1996
24	6	Committee to Review Vice President of Business and Finance	1991-1992
24	7	VPOBF	1992-1993
24	8	Committee to Review Vice President, Office of Business and Finance	1992-1993
24	9	Vision 2020 Projects: I	undated
31	3	Central and eastern Europe.	
31	2	College of Business.	1996-1997
31	3	College of Business.	1997
31	4	College of Business.	1998
31	5	College of Business.	1999
31	6	College of Business. Faculty Executive Committee.	2000-2001
31	7	College of Business. Warsaw Technical University Joint research program.	1997-1979
31	8	Commission on the Arts.	1995
31	9	Commission on the Arts.	1996
31	10	Committee on Ministry.	
31	11	Department of Energy Proposals	
31	12	Department of Management. 1997	
31	13	Department of Management.	1998
31	14	Department of Management.	1999

Box	Folder	Title	Dates
31	15	Egypt Project	
31	16	Extension Annual reports.	1999
31	17	Fund for Rural America Proposal.	1997
31	18	Graduation Ceremony	
31	19	ISU Credit Union	
31	20	MATRIC. Board of directors.	1997
31	21	Peru.	1996-1998
31	22	Russia-Nizhni Novgorod.	1996
31	23	Seed center.	1998
31	24	Shaping the Future.	1990-1999
32	1	Academic Core Team. Vision 2020.	1995-1996
32	2	Kellogg Foundation	undated
32	3	Kellogg Proposal	undated
40	35	"University Dept. Chair's Orientation" – Faculty Senate	2002
40	36	Ames Commission on the Arts	2000
40	37	Ames Board of Regents	2000
40	38	City Government	1990
40	39	Phi Kappa Phi (1/2)	1999
40	40	Phi Kappa Phi (2/2)	1999
40	41	Phi Kappa Phi, Past President	2001
40	42	Phi Kappa Phi, President	2000
40	45	Photographs	2002
46	1	Symposium on Entrepreneurship	1992
46	2	Symposium on Entrepreneurship	1992
46	3	Documentation of Assessment Systems Used By Prime Sponsors in the Evaluation of Training and Educational Attainment of Program Participants	1980
46	4	Documentation of Assessment Systems Used By Prime Sponsors in the Evaluation of Training and Educational Attainment of Program Participants	1980
46	5	Management Training and Development Strategies for Jamaica	undated

Box	Folder	Title	Dates
46	6	Honorary Degree Committee	1993-1999
46	7	Working Group on Committees	2002-2005
46	8	Working Group on Committees	2002-2005
46	9	Working Group on Committees	2002-2005
46	10	Working Group on Committees	2002-2005
46	11	Working Group on Committees	2002-2005
46	12	Secretary Duties	undated
46	13	Beta Gamma Sigma	1997
46	14	College of Business	2000
46	15	Department of Management Non-Tenure Track	2003-2004
46	16	Department of Management	1999-2005
46	17	Department of Management International	undated
46	18	Industrial Relations Center	1993
46	19	Junior Faculty Department Program	2004
46	20	MS in Management of Technology	2001-2003
46	21	Overseas Opportunities	1981
46	22	Research Assistants-Chinese Tiger Article	2001
46	23	Position Responsibility Statements--Professional Data Reports	1990-2000
46	24	Position Responsibility Statements--Professional Data Reports	2000-2003
46	25	Course Evaluations	1994-2002
46	26	Letters of Applications	2000-2003
46	27	Reviewer Forms	1984
46	28	Task Force: Combination of Colleges	2004
46	29	Potential Awards	2000-2002
46	30	Potential Awards	2000-2001
46	31	Reviews	1995
46	32	Shaping the Future	1992-1997
46	33	Pioneer Chair, Operations	1994-1995
46	34	Outreach, New Venture Conference	2000

Box	Folder	Title	Dates
46	35	MU Task Force on Parking Ramp	2000
46	36	International Visitors-Moldova Group	1999
46	37	Human Subjects Training	2000
46	38	Faculty Senate Ad Hoc Committee on Awarding Honorary Degrees	1993-1997
46	39	Independence Corn By-Products	2000
48	1	Agribusiness	1981- 199148
48	2	Agribusiness at Iowa State University	1989
48	3	Agribusiness Curriculum	1995-1999
48	4	China Project	1996
48	5	Zhejnag Agriculture University, China (Thailand)	1996
48	6	China 1996	1996
48	7	China 1997	1997
48	8	China 1996- Correspondence	1996-1997
48	9	China 1996- Correspondence	1996-1997
48	10	China 1996- Travel Documents	1997
48	11	Potential MBA-Agribusiness in China	1997
48	12	China 1997	1997
48	13	China 2001-2003	1997-2001
48	14	China 2001-2003	1997-2001
48	15	China 1998	1998
48	16	China 1998	1998
48	17	Chinese Delegation 1998	1998
48	18	Chinese Delegation 1998	1998
48	19	Chinese Delegation 1998	1998
48	20	Chinese Delegation 1998	1998
48	21	Chinese Delegation 1998	1998
48	22	Chinese Delegation 1998 (ISU Agribusiness Syllabi)	1998
48	23	China 1999, 2000	1999-2000
48	24	China-Contacts	2000-2001

Box	Folder	Title	Dates
48	25	Ames School Board Strategic Plan	2001
48	26	China, 2002; Dr. Cheng Visit	2000-2002
48	27	China 2002 Initiatives-ISU extension	2000-2002
48	28	College of Business	2000
48	29	College of Business Building Plans 2000	2000
48	30	College of Business Impact Award	1996-1999
48	31	Report of the Committee to Review the V.P. office for Business and Finance	1994
48	32	Department of Management	2000-2001
48	33	Department of Management 1999-2001	1999-2001
48	34	Egypt Research	1994
48	35	Faculty Executive Committee	1999
48	36	Faculty Senate	1999-2003
48	37	Faculty Senate	1999-2003
48	38	Faculty Senate-Faculty Handbook-Fall 1999	1999
48	39	Market Opportunity Analysis for the Blount Memorial Hospital	undated
51	1	Strategic Planning—College of Business	1999-2000
51	2	Strategic Planning—College of Business	1999-2002
51	3	Strategic Planning—College of Business	1999-2000
51	4	Strategic Planning—College of Business	1999-2000
51	5	Strategic Planning—College of Business	1999-2000
51	6	Ukraine	1997-1998
51	7	Ukraine	1997-1998
51	8	Ukraine	1997-1998
51	9	Ukraine	1997-1998
51	10	Strategic Planning—College of Business	1999-2000
51	11	Strategic Planning—College of Business	1999-2000
51	12	Strategic Planning—College of Business	1999-2000
51	13	Strategic Planning—College of Business	1999-2000
51	14	Strategic Planning—College of Business	1999-2000

Box	Folder	Title	Dates
51	15	Pioneer Hi-Bred International Chair in Agribusiness: Self-Study Report	1999
51	16	Pioneer Hi-Bred International Chair in Agribusiness: Self-Study Report	1988-1998
51	17	Pioneer Hi-Bred International Chair in Agribusiness: Self-Study Report	1997
51	18	Pioneer Hi-Bred International Chair in Agribusiness: Self-Study Report	undated
51	19	Pioneer Hi-Bred International Chair in Agribusiness: Self-Study Report	undated
51	20	Visitors: National and International	1995-1996
51	21	Visitors: National and International	1995-1996
51	22	The Engineer/Scientist as a Manager	1981
51	23	The Engineer/Scientist as a Manager	1981
56	32	Provost's Workshop on Russia and Ukraine	1997
56	33	Provost's Workshop on Russia and Ukraine	1997
56	34	Operational and Strategic Planning	1982
56	35	Honorary Degrees	2002-2003
56	36	Honorary Degrees History	undated
56	37	Honorary Degrees	undated
56	38	Division of Employment Security-Commonwealth of Massachusetts	undated
56	39	Division of Employment Security-Commonwealth of Massachusetts	undated
60	64	Biographical Directories— To be completed	1976
60	65	Misc. Materials for door	1976
60	67	Certificate of Nomination	1997
60	68	Resolution of Commendation	2003
62	38	Graduate/Undergraduate program Administration	1988, 1997-2004
62	39	Phi Kappa Phi, Spring Initiation	2001

Description of series**Series 10 Research Projects**

Extent:

Description: Contain files related to research projects including topics such as discrimination in the workplace, business policy, industry, and others.

Container list

Box	Folder	Title	Dates
55	43	Seed Center Proposal	1992
58	16	Discrimination in Employment on Basis of Sex Book	1969
58	17	Discrimination in Employment on Basis of Sex Book (1 of 3)	1968
58	18	Discrimination in Employment on Basis of Sex Book (2 of 3)	1968
58	19	Discrimination in Employment on Basis of Sex Book (3 of 3)	1968
58	20	National Manpower Planning Continuing Manpower Issues Women	1970
54	53	Business Week Conference	1977-1978
54	54	Case Research Association, Strategic Plan	1986
54	56	Case Research Symposium August 10, 1985: Letters and Information	1985
54	57	Institute for Strategic Management, Strategic Management Audit	undated
54	58	Vice President and Director, Case Center	1987
54	59	Case Research Association, Constitution and By-Laws	1986-1985
54	60	NARCA Case Competition	1985-1986
54	61	Research-Board of Directors	1977-1979
62	40	Goal Setting and Management Style Exercise	undated
62	41	Goal Setting Data, Management Development Program	1984
62	42	Goal Setting Data, Middle Management Program	1984
62	43	"Goals and Goal Structures"	1980
55	43	Family Business Forum	1994-1998

Box	Folder	Title	Dates
62	16	Forms—Employers' Associations	undated
58	10	Ohio, Cleveland- Part II	1962
58	11	Ohio, Cleveland (1 of 3) Associated Industries of Cleveland	1963
58	12	Ohio, Cleveland (2 of 3) Ass. Industries of Cleveland	1963
58	13	Ohio, Cleveland (3 of 3) Ass. Industries of Cleveland	1956-1963
58	14	E.A. Data Local Trade Ass.	1964
58	15	Newsclippings- funeral service program	2005
59	1	California, San Francisco Federated Employers of the Bay Area	1962
59	2	California, San Francisco Federated Employers of the Bay Area II	1955-1963
61	1	Georgia, Atlanta Asso. Industries of Georgia	1963
61	2	Employers' Association of Wealth Mass. Inc.	1968
61	3	Mass. Worchester Central Mass. Employers' Asso.	1963
61	4	Louisiana, New Orleans Industrial Relations Council	1963
61	5	Connecticut, Hartford Manufacturers Asso. Of Hartford Ct. – II	1962-1963
61	6	Connecticut, Hartford Manufacturers' Asso. Of Hartford County	1963
61	7	Michigan, Detroit Employers' Asso. Of Detroit	1962-1963
61	8	California, Los Angeles – II Merchants and Manufacturers' Asso.	1963
61	9	California, Los Angeles—II Merchants and Manufacturers' Asso. (1 of 2)	1962-1963
61	10	California, Los Angeles—III Merchants and Manufacturers' Asso. (2 of 2)	1963
61	11	California, Los Angeles—III Merchants and Manufacturer's Asso. (1 of 2)	1962-1963
61	12	Illinois, Chicago	1964
61	13	Wisconsin, Milwaukee	1964
61	14	Washington, Tacoma	1964
61	15	Washington, Spokane	1964

Box	Folder	Title	Dates
61	16	Washington, Seattle	1964
61	17	Utah, Salt Lake City	undated
61	18	Texas, San Antonio	undated
61	19	Texas, Dallas	undated
61	20	Penn. Pittsburg	1964
61	21	Penn. Philadelphia	1964
61	22	Ohio, Cleveland	undated
61	23	Ohio, Cincinnati	undated
61	24	North Carolina, Charlotte	undated
61	25	New York, Utica	undated
61	26	New York, Syracuse	undated
61	27	New York, Rochester	undated
61	28	New Jersey, Newark	1964
61	29	Maryland, Baltimore	1964
61	30	Louisiana, New Orleans	undated
61	31	Missouri, St. Louis	undated
61	32	Michigan, Detroit	undated
61	33	Mass. Worcester	undated
61	34	Mass. Springfield	undated
61	35	Indiana, Indianapolis	undated
61	36	Georgia, Atlanta	1964
61	37	Connecticut, Hartford	undated
61	38	Colorado, Denver	undated
61	39	California, San Jose	undated
61	40	California, San Francisco	1963
61	41	California, Oakland	undated
61	42	California, Los Angeles	1962-1963
61	43	Arizona, Phoenix	1964
61	44	Wisconsin, Milwaukee	1964
61	45	Washington, Tacoma	undated
61	46	Washington, Spokane	undated

Box	Folder	Title	Dates
61	47	Washington, Seattle	undated
61	48	Utah, Salt Lake City	undated
61	49	Texas, San Antonio	undated
61	50	Texas, Dallas	undated
61	51	Pennsylvania, Pittsburg	undated
61	52	Pennsylvania, Philadelphia	undated
61	53	Ohio, Cleveland	undated
61	54	Ohio, Cincinnati	undated
61	55	New York, Utica	undated
61	56	New York, Syracuse	undated
61	57	New Jersey, Newark	undated
61	58	Missouri, St. Louis	undated
61	59	Illinois, Chicago	undated
61	60	Georgia, Atlanta	undated
61	61	Connecticut, Hartford	undated
61	62	Colorado, Denver	undated
62	1	California, San Jose	undated
62	2	California, San Francisco	1964
62	3	Maryland, Baltimore	undated
62	4	Louisiana, New Orleans	undated
62	5	Massachusetts, Worcester	undated
62	6	Massachusetts, Springfield	undated
62	7	Michigan, Detroit	undated
62	8	Indiana, Indianapolis	undated
62	9	California, San Diego	undated
62	10	California, Oakland	undated
62	11	California, Los Angeles	1960-1964
62	12	California, San Jose Employer's Council of Santa Clara County	1961-1963
62	13	California, San Francisco San Francisco Employers' Council	1963

Box	Folder	Title	Dates
62	14	California, Oakland United Employers INC	1963
62	15	Washington, Tacoma Industrial Conference Board	1963